#### LEPHALALE LOCAL MUNICIPALITY



YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE (LEPHALALE LOCAL MUNICIPALITY)

Bid Amount: R 65.22 or Freely downloadable from www.lephalale.gov.za

RFQ NO: RFQ.SS.08.08 REFERENCE NO: 17/9/1-12981

DESCRIPTION: SUPPLY AND DELIVERY OF 500 MANGIFERA INDICA SPESIES AT

LEPHALALE MUNICIPALITY.

| LEPHALALE MUNICIPALITY           | LEPHALALE MUNICIPALITY       |  |  |  |  |  |
|----------------------------------|------------------------------|--|--|--|--|--|
| Supply Chain Management Division | Buyer : Parks (End-User)     |  |  |  |  |  |
| Contact : R Mosima / K Maphoto   | Contact: NT Tshivhandekano   |  |  |  |  |  |
| Tel No : (014) 762 1543/1575     | Tel No : 014 762 1460        |  |  |  |  |  |
| Advert Date: 18 August 2020      | Closing Date: 24 August 2020 |  |  |  |  |  |
| Closing Time: 12H00              | Bid Box No: Marked           |  |  |  |  |  |
| Briefing Session Date: N/A       | Time:                        |  |  |  |  |  |
| Venue:                           |                              |  |  |  |  |  |
|                                  |                              |  |  |  |  |  |
| Name of Bidder:                  |                              |  |  |  |  |  |
| Bid Amount (VAT Excluded): R     |                              |  |  |  |  |  |

Bidders should ensure that RFQ's are delivered timeously to the correct address: Crn Joe Slovo/Douwater street Lephalale 0557.

The bid box is generally open 24 hours a day, 7 days a week.

THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT

NB: NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE (as defined in Regulation 1 of the Local Government: Municipal Supply Chain Management Regulations)

# PART A INVITATION TO BID

| SUPPLIER INFORMATION  |            |                              |  |                                |          |                            |  |
|---|------------|------------------------------|--|--------------------------------|----------|----------------------------|--|
| NAME OF BIDDER  |            |                              |  |                                |          |                            |  |
| POSTAL ADDRESS  |            |                              |  |                                |          |                            |  |
| STREET ADDRESS  |            |                              |  |                                |          |                            |  |
| TELEPHONE NUMBER  | CODE       |                              |  | NUMBER                         |          |                            |  |
| CELLPHONE NUMBER  |            |                              |  |                                |          |                            |  |
| FACSIMILE NUMBER  | CODE       |                              |  | NUMBER                         |          |                            |  |
| E-MAIL ADDRESS  |            |                              |  |                                |          |                            |  |
| VAT REGISTRATION NUMBER   |            |                              |  |                                | <        |                            |  |
|   |            |                              | T                                      |                                |          |                            |  |
|   | TCS PIN:   |                              | OR                                     | CSD No:                        |          |                            |  |
| B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE  | Yes        |                              |  | E STATUS<br>. SWORN            | ЦΥ       | 'es                        |  |
| [TICK APPLICABLE BOX]   | □No        |                              | AFFID                                  |                                |          | lo                         |  |
| IF YES, WHO WAS THE AFFIDAVIT / CERTIFICATE ISSUED BY?                                  |            |                              |  |                                |          |                            |  |
|   |            | N ACCOUNTING CORPORATION ACT |  | CER AS CON                     | NTEN     | IPLATED IN THE CLOSE       |  |
| AN ACCOUNTING OFFICER AS  |            | VERIFICATION                 | AGENC                                  |                                | D E      | BY THE SOUTH AFRICAN       |  |
| CONTEMPLATED IN THE CLOSE   |            | CCREDITATION SY              |  |                                |          |                            |  |
| CORPORATION ACT (CCA) AND NAME THE APPLICABLE IN THE TICK BOX                           |            | DEPT OF TRADE AN             | BY SA POLICE SERVICE / / ID INDUSTRY / |                                |          |                            |  |
|   |            | REGISTERED AUD               | ITOR                                   | <del></del>                    |          |                            |  |
| [A B-BBEE STATUS LEVEL VERIFICAT  |            | IAME:                        | FFIDA                                  | /IT/FOR FMFs                   | 8 AS     | CFc) MIIST RE SURMITTED    |  |
| IN ORDER TO QUALIFY FOR PREFERE   | NCE POINT  | S FOR B-BBEE]                |  | m (r on emeso                  | <i>x</i> | 123) IIIOOT DE GODIIIITTED |  |
| ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA                                   | ☐Yes       | □No                          |  | YOU A FOREIGN<br>D SUPPLIER FO |          | ☐Yes ☐No                   |  |
| FOR THE GOODS /SERVICES /WORKS  |            |                              |  | GOODS /SERVIC                  |          | [IF YES ANSWER PART B:3    |  |
| OFFERED?  | [IF YES EN | CLOSE PROOF]                 | /WOR                                   | KS OFFERED?                    |          | BELOW]                     |  |
|   |            |                              |  |                                |          |                            |  |
| SIGNATURE OF BIDDER   |            |                              | DATE                                   |                                |          |                            |  |
| CAPACITY UNDER WHICH THIS BID IS  |            |                              |  |                                | 1        |                            |  |
| SIGNED (Attach proof of authority to sign this bid; e.g. resolution of directors, etc.) |            |                              |  |                                |          |                            |  |
|   |            |                              |  | L BID PRICE (AL                | LL       |                            |  |
| TOTAL NUMBER OF ITEMS OFFERED   |            |                              | INCL                                   | JSIVE)                         |          |                            |  |

# PART B TERMS AND CONDITIONS FOR BIDDING

| • | Ω | II | 1 | C | П | B | М  | 0 | Q | 7 | N | ŀ  |  |
|---|---|----|---|---|---|---|----|---|---|---|---|----|--|
|   | п | ш  |   |   | u | О | VI | Э | o | u | ж | ١. |  |

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED-(NOT TO BE RE-TYPED) OR ONLINE
- 1.3. BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.4. WHERE A BIDDER IS NOT REGISTERED ON THE CSD, MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS MAY NOT BE SUBMITTED WITH THE BID DOCUMENTATION. B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
- 1.5. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER LEGISLATION OR SPECIAL CONDITIONS OF CONTRACT.

#### 2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

|      | (CSD), A CSD NUMBER MUST BE PROVIDED.  |            |
|------|--|------------|
| 3.   | QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS (NOT MANDATORY FOR SA COMPAN  | IIES)      |
| 3.1. | IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?  | ☐ YES ☐ NO |
| 3.2. | DOES THE BIDDER HAVE A BRANCH IN THE RSA?  | ☐ YES ☐ NO |
| 3.3. | DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA?   | ☐ YES ☐ NO |
| 3.4. | DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA?  | ☐ YES ☐ NO |
| CON  | HE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TIPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN FROM THE SOUTH F |            |

#### 1. NOTICE TO ALL BIDDERS ON DISQUALIFICATION:

A bid not complying with the requirements stated hereunder will be regarded as not being an "Acceptable bid", and as such will be rejected.

- 1. NO RFQ WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE
- 2. All Declarations, MBD 6.1 and MBD 3.1 must be completed and signed in full.
- **3.** The bid must be properly received in a sealed envelope clearly indicating the description of the service and the bid number for which the bid is submitted.
- 4. The bid must be deposited in the relevant bid box as indicated on the notice of the bid on or before the closing date and time of the bid. Bidders must ensure that Bid Documents are delivered timeously to the correct address. If the bid is late, it will not be accepted for consideration.
- 5. A copy Tax Pin for confirmation of Tax matters.
- 6. The proof of CSD registration report must be attached
- 7. Copies of the company registration must be submitted with the RFQ on or before the closing time and date of the bid.
- **8.** Submission of a Joint Venture Agreement, where applicable, which has been properly signed by all parties.
- No RFQ who is blacklisted by National Treasury or any National Authority due to nonperformance will be considered.
- 10. Proof of payment of Municipal account statement on rates and taxes from the respective municipality not owing and older than three months for company and its Directors or proof of residence stamped by tribal authority for those residing in areas where municipal payments of rates and taxes are not implemented, such proof:
  - (a) must not be older than three (3) months from closing date of the tender,
  - (b) it must have been addressed to the company itself and any of the shareholders or members as on the document for company registration, and
  - (c) in case where the company is renting an office space, the lease agreement between the company and the respective landlord must accompany the rental invoice.
  - (d) In case where director of the company operates a business from the same residential are where he/she stays the sworn affidavit by commissioner of oath must accompany the proof of rates and taxes.
- 11. The bidders are advised to attach their certified valid BBBEE certificates, and in case were the business is classified as Exempted Micro Enterprise (EME), a letter from the registered auditor stipulating that the business has a turnover of less than R5m. It should be noted that none attachment of these documents will not disqualify the bidder for further evaluation, but will instead disadvantage them from being scored on BBBEE points.
- 12. In case where 2 (two) or more companies decide to form a joint venture (JV), **BBBEE must** be consolidated one and all the companies in the JV have to attach each and every document as requested above in addition to the Joint Venture Agreement.
  - (i) Meeting technical specifications and comply with bid conditions;
  - (ii) Financial ability to execute the contract; and
  - (iii) The number of points scored for achieving Government's Broad-Based Black Economic Empowerment objectives, points scored for price and / or points scored for functionality if applicable.

#### **IMPORTANT NOTICE**

- 1. The Lowest or any bid will not necessarily be accepted and the LMM reserves the right not to consider any bid not suitably endorsed or comprehensively completed as well as the right to accept a bid in whole or part.
- 2. Brand names MUST be specified in ANNEXURE "G" attached hereto (Price Schedule document).
- 3. Where deliveries are quoted "ex-stock" the period of delivery must not exceed Five (5) maximum working days after receipt of order.
  - If this condition is not adhered to, the order could be cancelled.
- Quotations are to be completed in accordance with the conditions as set out in the quotation document and must be sealed and
  - externally endorsed with the quotation number and place in the quotation box indicated above.
- 5. Payments will be made thirty (30) days after receipt of invoice by Council.
- 6. Quotations received after the closing date and time will not be considered.
- 7. Samples of the required items or goods are available for your perusal (when applicable.)
- 8. Should the above-mentioned conditions not be adhered to, the quotation will be considered invalid

### SPECIFICTIONS: SUPPLY AND DELIVERY OF 500 MANGIFERA INDICA SPESIES AT LEPHALALE MUNICIPALITY.

| QUANTITY | DESCRIPTION      | SIZE |
|----------|------------------|------|
| 500      | Magnifera Indica | 20L  |



For further technical enquiries please contact Mr O Mokobane at  $014\,762\,1603$  during working hours (07h30-16h00).

# PRICING SCHEDULE – FIRM PRICES (PURCHASES)

NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

| QUANTITY | DESCRIPTION      | SIZE | Unit Price | Total<br>Amount |
|----------|------------------|------|------------|-----------------|
| 500      | Magnifera Indica | 20L  |            |                 |
|          |                  |      | Sub-total  |                 |
|          |                  |      | Vat 15%    |                 |
|          |                  |      | Grant      |                 |
|          |                  |      | Total      |                 |

| OFFER TO BE VALID FOR PERIOD OFDAYS FROM THE CLOSING DATE OF BID.                                      |             |  |  |  |  |  |  |  |
|--|-------------|--|--|--|--|--|--|--|
| ote: All delivery costs must be included in the bid price, for delivery at the prescribed destination. |             |  |  |  |  |  |  |  |
|  |             |  |  |  |  |  |  |  |
| Name of Bidder:  | Designation |  |  |  |  |  |  |  |
|  |             |  |  |  |  |  |  |  |
| Signature:   | Date:       |  |  |  |  |  |  |  |

### NB: NON-COMPLETION OF THIS PAGE MAY RESULT IN DISQUALIFICATION OF BID.

### 2. Plant / Equipment

Provide information on plant / equipment that you have available for this project. Attach details if the space provided is not enough.

| Description: Owned Plant / Equipment | Number of units |
|--------------------------------------|-----------------|
|                                      |                 |
|                                      |                 |
|                                      |                 |
|                                      |                 |

### 3. SCHEDULE OF BIDDERS' EXPERIENCE

The following is a statement of similar work successfully executed by myself / ourselves:

| No | Name of Organisation | Description of contract | Contact person and telephone number | Contract<br>Value<br>(VAT Excl) |
|----|----------------------|-------------------------|-------------------------------------|---------------------------------|
| 1  |                      |                         | Name:<br>Tel No:                    |                                 |
| 2  |                      |                         | Name:                               |                                 |
|    |                      |                         | Tel No:<br>Name:                    |                                 |
| 3  |                      | INIV                    | Tel No:                             |                                 |
| 4  |                      |                         | Name:<br>Tel No:                    |                                 |
|    |                      |                         | Name:                               |                                 |
| 5  |                      |                         | Tel No:                             |                                 |
| 6  |                      |                         | Name:<br>Tel No:                    |                                 |
| 7  |                      |                         | Name: Tel No:                       |                                 |
|    |                      |                         | Name:                               |                                 |
| 8  |                      |                         | Tel No:                             |                                 |
| 9  |                      |                         | Name:<br>Tel No:                    |                                 |
|    |                      |                         | Name:                               |                                 |
| 10 |                      |                         | Tel No:                             |                                 |

## PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2011

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017.

#### 1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
  - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
  - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2

- a) The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicable taxes included) and therefore the 80/20 Preference point system shall be applicable; or
- b) Either the 80/20 or 90/10 preference point system will be applicable to this tender (delete whichever is not applicable for this tender).
- 1.3 Points for this bid shall be awarded for:
  - (a) Price; and
  - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

|   | POINTS |
|---|--------|
| PRICE   | 80     |
| B-BBEE STATUS LEVEL OF CONTRIBUTOR                | 20     |
| Total points for Price and B-BBEE must not exceed | 100    |

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

#### 2. **DEFINITIONS**

- (a) **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (f) "functionality" means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
  - 1) B-BBEE Status level certificate issued by an authorized body or person;
  - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
  - 3) Any other requirement prescribed in terms of the B-BBEE Act;
  - (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (j) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

#### 3. POINTS AWARDED FOR PRICE

#### 3.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$Ps = 80\left(1 - \frac{Pt - P\min}{P\min}\right)$$
 or  $Ps = 90\left(1 - \frac{Pt - P\min}{P\min}\right)$ 

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

#### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 In terms of Regulation 6 (2) and 7 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

| B-BBEE Status Level of<br>Contributor | Number of points<br>(90/10 system) | Number of points<br>(80/20 system) |
|---------------------------------------|------------------------------------|------------------------------------|
| 1                                     | 10                                 | 20                                 |
| 2                                     | 9                                  | 18                                 |
| 3                                     | 6                                  | 14                                 |
| 4                                     | 5                                  | 12                                 |
| 5                                     | 4                                  | 8                                  |
| 6                                     | 3                                  | 6                                  |
| 7                                     | 2                                  | 4                                  |
| 8                                     | 1                                  | 2                                  |
| Non-compliant contributor             | 0                                  | 0                                  |

| 5. | R | ID |              | F | C | ΙΔ | R | Δ. | TI | 0 | ٨ | J |
|----|---|----|--------------|---|---|----|---|----|----|---|---|---|
| J. | L | ı  | $\mathbf{L}$ | _ | • | -  | 1 | ~  |    | u | ш | а |

5.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

| 6. | <b>B-BBEE</b> | STATUS   | LEVEL   | OF | CONTRIBUTOR | <b>CLAIMED</b> | IN | <b>TERMS</b> | OF |
|----|---------------|----------|---------|----|-------------|----------------|----|--------------|----|
|    | PARAGR        | APHS 1.4 | AND 4.1 |    |             |                |    |              |    |

6.1 B-BBEE Status Level of Contributor: = ......(maximum of 10 or 20 points)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 4.1 and must be substantiated by relevant proof of B-BBEE status level of contributor.

#### 7. SUB-CONTRACTING

7.1 Will any portion of the contract be sub-contracted?

(Tick applicable box)

| YES | NO |  |
|-----|----|--|

7.1.1 If yes, indicate:

| i)  | What        | percentage | of     | the   | contract | will | be   |
|-----|-------------|------------|--------|-------|----------|------|------|
|     | subcontrac  | ted        |        | %     |          |      |      |
| ii) | The         | name       |        | of    | the      |      | sub- |
|     | contractor. |            |        |       |          |      |      |
|     |             |            | status | level | of       | the  | sub- |
|     | contractor. |            |        |       |          |      |      |

iv) Whether the sub-contractor is an EME or QSE

| (Tick ap | plicable box) |
|----------|---------------|
| YES      | NO            |

v) Specify, by ticking the appropriate box, if subcontracting with an enterprise in terms of Preferential Procurement Regulations, 2017:

| Designated Group: An EME or QSE which is at last 51% owned        | EME       | QSE |
|---|-----------|-----|
| by:   | $\sqrt{}$ |     |
| Black people  |           |     |
| Black people who are youth  |           |     |
| Black people who are women  |           |     |
| Black people with disabilities                                    |           |     |
| Black people living in rural or underdeveloped areas or townships |           |     |
| Cooperative owned by black people                                 |           |     |
| Black people who are military veterans                            |           |     |
| OR  |           |     |
| Any EME   |           |     |
| Any QSE   |           |     |

| 0.    | DECLARATION WITH REGARD TO COMPANT/FIRM  |   |
|-------|--|---|
| Name  | of company/firm:   |   |
| VAT r | egistration number:  |   |
| Comp  | any registration number:   |   |
| 8.1   | TYPE OF COMPANY/ FIRM  |   |
|       | <ul> <li>□ Partnership/Joint Venture / Consortium</li> <li>□ One person business/sole propriety</li> <li>□ Close corporation</li> <li>□ Company</li> <li>□ (Pty) Limited</li> <li>[TICK APPLICABLE BOX]</li> </ul> |   |
| 8.2   | DESCRIBE PRINCIPAL BUSINESS ACTIVITIES   |   |
|       |  |   |
| 8.3   | COMPANY CLASSIFICATION   |   |
|       | <ul> <li>□ Manufacturer</li> <li>□ Supplier</li> <li>□ Professional service provider</li> <li>□ Other service providers, e.g. transporter, etc.</li> <li>[TICK APPLICABLE BOX]</li> </ul>                          |   |
| 8.4   | MUNICIPAL INFORMATION  |   |
|       | Municipality where business is situated:  Registered Account Number:   |   |
|       | Stand Number:  |   |
| 8.5   | Total number of years the company/firm has been i business:  | r |
|       |  |   |

- 8.6 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:
  - i) The information furnished is true and correct;
  - ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
  - iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
  - iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have
    - (a) disqualify the person from the bidding process;
    - recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
    - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
    - (d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
    - (e) forward the matter for criminal prosecution.

| WITNESSES |         |                            |
|-----------|---------|----------------------------|
| 1         |         | SIGNATURE(S) OF BIDDERS(S) |
| 2         | DATE :  |                            |
|           | ADDRESS |                            |
|           |         |                            |
|           |         |                            |

## DECLARATION CERTIFICATE FOR LOCAL PRODUCTION AND CONTENT FOR DESIGNATED SECTORS (NOT COMPULSORY)

This Municipal Bidding Document (MBD) must form part of all bids invited. It contains general information and serves as a declaration form for local content (local production and local content are used interchangeably).

Before completing this declaration, bidders must study the General Conditions, Definitions, Directives applicable in respect of Local Content as prescribed in the Preferential Procurement Regulations, 2017, the South African Bureau of Standards (SABS) approved technical specification number SATS 1286:2011 (Edition 1) and the Guidance on the Calculation of Local Content together with the Local Content Declaration Templates [Annex C (Local Content Declaration: Summary Schedule), D (Imported Content Declaration: Supporting Schedule to Annex C) and E (Local Content Declaration: Supporting Schedule to Annex C)].

#### 1. General Conditions

- 1.1. Preferential Procurement Regulations, 2017 (Regulation 8) make provision for the promotion of local production and content.
- 1.2. Regulation 8.(2) prescribes that in the case of designated sectors, organs of state must advertise such tenders with the specific bidding condition that only locally produced or manufactured goods, with a stipulated minimum threshold for local production and content will be considered.
- 1.3. Where necessary, for tenders referred to in paragraph 1.2 above, a two stage bidding process may be followed, where the first stage involves a minimum threshold for local production and content and the second stage price and B-BBEE.
- 1.4. A person awarded a contract in relation to a designated sector, may not sub-contract in such a manner that the local production and content of the overall value of the contract is reduced to below the stipulated minimum threshold.
- 1.5. The local content (LC) expressed as a percentage of the bid price must be calculated in accordance with the SABS approved technical specification number SATS 1286: 2011 as follows:

$$LC = [1 - x / y] * 100$$

Where

x is the imported content in Rand

y is the bid price in Rand excluding value added tax (VAT)

Prices referred to in the determination of x must be converted to Rand (ZAR) by using the exchange rate published by South African Reserve Bank (SARB) at 12:00 on the date of advertisement of the bid as indicated in paragraph 4.1 below.

The SABS approved technical specification number SATS 1286:2011 is accessible on http://www.thedti.gov.za/industrial development/ip.jsp at no cost.

1.6. A bid may be disqualified if this Declaration Certificate and the Annex C (Local Content Declaration: Summary Schedule) are not submitted as part of the bid documentation;

| Annex A of SATS 1286:2011) for this  | s bid is/are as follows:   |  |  |  |  |
|--|--|--|--|--|--|
| Description of services, works or goods  | Stipulated minimum threshold   |  |  |  |  |
|  | %  |  |  |  |  |
|  | %  |  |  |  |  |
|  | %  |  |  |  |  |
| Does any portion of the goods or ser have any imported content?  (Tick applicable box) | vices offered  |  |  |  |  |
| YES NO   |  |  |  |  |  |
| prescribed in paragraph 1.5 of the ge  | used in this bid to calculate the local content a<br>eneral conditions must be the rate(s) published<br>12:00 on the date of advertisement of the bid. |  |  |  |  |
| The relevant rates of exchange information is accessible on www.reservebank.co.za      |  |  |  |  |  |
| Indicate the rate(s) of exchange again (refer to Annex A of SATS 1286:201              | inst the appropriate currency in the table below 1):   |  |  |  |  |
| Currency   | Rates of exchange  |  |  |  |  |
| US Dollar  |  |  |  |  |  |
| Pound Sterling   |  |  |  |  |  |
| Euro   |  |  |  |  |  |
| Yen  |  |  |  |  |  |
| Other  |  |  |  |  |  |

3.

NB: Bidders must submit proof of the SARB rate (s) of exchange used.

4. Where, after the award of a bid, challenges are experienced in meeting the stipulated minimum threshold for local content the dti must be informed accordingly in order for the dti to verify and in consultation with the AO/AA provide directives in this regard.

## LOCAL CONTENT DECLARATION (REFER TO ANNEX B OF SATS 1286:2011)

LOCAL CONTENT DECLARATION BY CHIEF FINANCIAL OFFICER OR OTHER LEGALLY RESPONSIBLE PERSON NOMINATED IN WRITING BY THE CHIEF EXECUTIVE OR SENIOR MEMBER/PERSON WITH MANAGEMENT RESPONSIBILITY (CLOSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)

| (CL  | OSE CORPORATION, PARTNERSHIP OR INDIVIDUAL)  |  |
|------|--|--|
| IN R | ESPECT OF BID NO.  |  |
| ISSI | JED BY: (Procurement Authority / Name of Institution):   |  |
| NB   |  |  |
| 1    | The obligation to complete, duly sign and submit this declaration transferred to an external authorized representative, auditor or any of acting on behalf of the bidder.  |  |
| 2    | Guidance on the Calculation of Local Content together with Declaration Templates (Annex C, D and E) is an <a href="http://www.thdti.gov.za/industrial development/ip.jsp">http://www.thdti.gov.za/industrial development/ip.jsp</a> . Bidders should Declaration D. After completing Declaration D, bidders should comple E and then consolidate the information on Declaration C. <b>Declaration submitted with the bid documentation at the closing date and tim order to substantiate the declaration made in paragraph (c) below D and E should be kept by the bidders for verification purposes for least 5 years. The successful bidder is required to continuously update C, D and E with the actual values for the duration of the contract.</b> | ccessible on first complete ete Declaration C should be e of the bid in a period of at |
| do h | e undersigned,<br>ereby declare, in my capacity as(na<br>y), the following:  |  |
| (a)  | The facts contained herein are within my own personal knowledge.   |  |
| (b)  | I have satisfied myself that:  |  |
|      | (i) the goods/services/works to be delivered in terms of the above comply with the minimum local content requirements as speciand as measured in terms of SATS 1286:2011; and  |  |
| (c)  | The local content percentage (%) indicated below has been calculated formula given in clause 3 of SATS 1286:2011, the rates of exchange paragraph 4.1 above and the information contained in Declaration D are been consolidated in Declaration C:   | ge indicated in  |
| Bio  | d price, excluding VAT (y)   | R  |
| Im   | ported content (x), as calculated in terms of SATS 1286:2011   | R  |
| Sti  | pulated minimum threshold for local content (paragraph 3 above)  |  |
| Lo   | cal content %, as calculated in terms of SATS 1286:2011  |  |
|      |  |  |

If the bid is for more than one product, the local content percentages for each product contained in Declaration C shall be used instead of the table above. The local content percentages for each product has been calculated using the formula given in clause 3 of SATS 1286:2011, the rates of exchange indicated in paragraph 4.1 above and the information contained in Declaration D and E.

- (d) I accept that the Procurement Authority / Institution has the right to request that the local content be verified in terms of the requirements of SATS 1286:2011.
- (e) I understand that the awarding of the bid is dependent on the accuracy of the information furnished in this application. I also understand that the submission of incorrect data, or data that are not verifiable as described in SATS 1286:2011, may result in the Procurement Authority / Institution imposing any or all of the remedies as provided for in Regulation 14 of the Preferential Procurement Regulations, 2017 promulgated under the Preferential Policy Framework Act (PPPFA), 2000 (Act No. 5 of 2000).

| SIGNATURE:    | DATE: |
|---------------|-------|
| WITNESS No. 1 | DATE: |
| WITNESS No. 2 | DATE: |

#### **DECLARATION OF INTEREST**

- 1. No bid will be accepted from persons in the service of the state<sup>1</sup>.
- 2. Any person, having a kinship with persons in the service of the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid. In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons connected with or related to persons in service of the state, it is required that the bidder or their authorised representative declare their position in relation to the evaluating/adjudicating authority.

In order to give effect to the above, the following questionnaire must be

| con | mpleted and submitted with the bid.  |          |
|-----|--|----------|
| 3.1 | Full Name of bidder or his or her representative:  |          |
| 3.2 | Identity Number:   |          |
| 3.3 | Position occupied in the Company (director, trustee, hareholder²):   |          |
| 3.4 | Company Registration Number:   |          |
| 3.5 | Tax Reference Number:  |          |
| 3.6 | VAT Registration Number:   |          |
| 3.7 | The names of all directors / trustees / shareholders members, their indi-<br>identity<br>numbers and state employee numbers must be indicated in paragraph |          |
| 3.8 | Are you presently in the service of the state?   | YES / NO |
|     | 3.8.1lfyes,furnishparticulars.   |          |
|     |  |          |
|     |  |          |

<sup>1</sup>MSCM Regulations: "in the service of the state" means to be –

(a) a member of -

3

- (i) any municipal council;
- (ii) any provincial legislature; or
- (iii) the national Assembly or the national Council of provinces;
- (b) a member of the board of directors of any municipal entity;
- (c) an official of any municipality or municipal entity;
- (d) an employee of any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No.1 of 1999);
- (e) a member of the accounting authority of any national or provincial public entity; or
- (f) an employee of Parliament or a provincial legislature.
- <sup>2</sup> Shareholder" means a person who owns shares in the company and is actively involved in the management of the company or business and exercises control over the company.
  - 3.9 Have you been in the service of the state for the past twelve months? YES / NO

| 3.10 | Do you have any relationship (far<br>the state and who may be involve<br>bid?  |  |                          |
|------|--|--|--------------------------|
|      | 3.10.1 If yes, furnish particulars.  |  |                          |
|      |  |  |                          |
| 3.11 | Are you, aware of any relationsh any other bidder and any persons may be involved with the evaluation  | s in the service of the sta              | ate who                  |
|      | 3.11.1 If yes, furnish particulars   |  |                          |
|      |  |  |                          |
| 3.12 | Are any of the company's director Principle shareholders or stakeho  |  | ate? YES / NO            |
|      | 3.12.1 If yes, furnish particulars.  |  |                          |
|      |  |  |                          |
| 3.13 | Are any spouse, child or parent o trustees, managers, principle sha inserviceof the state?   |  |                          |
|      | 3.13.1 If yes, furnish particulars.  |  |                          |
|      |  |  |                          |
| 3.14 | Do you or any of the directors, tru<br>principle shareholders, or stakeholders, any interest in any other relabusiness whether or not they are | olders of this company ated companies or | . YES / NO               |
|      | 3.14.1 If yes, furnish particulars:  |  |                          |
|      |  |  |                          |
| Full | details of directors / trustees / me   | mbers / shareholders.                    |                          |
|      | Full Name  | Identity Number                          | State Employee<br>Number |
|      |  |  |                          |
|      |  |  |                          |

4.

| Signature<br>Capacity |  | Date<br>Name of Bidder |  |  | • |
|-----------------------|--|------------------------|--|--|---|
|                       |  |                        |  |  |   |
|                       |  |                        |  |  |   |
|                       |  |                        |  |  |   |
|                       |  |                        |  |  |   |
|                       |  |                        |  |  |   |
|                       |  |                        |  |  |   |

# DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1 This Municipal Bidding Document must form part of all bids invited.
- It serves as a declaration to be used by municipalities and municipal entities in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- The bid of any bidder may be rejected if that bidder, or any of its directors have:
  - a. abused the municipality's / municipal entity's supply chain management system or committed any improper conduct in relation to such system;
  - b. been convicted for fraud or corruption during the past five years;
  - c. willfully neglected, reneged on or failed to comply with any government, municipal or other public sector contract during the past five years; or
  - d. been listed in the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004).
- In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

| <b>Item</b> | Question   | Yes | No |
|-------------|--|-----|----|
| 4.1         | Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?  | Yes | No |
|             | (Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied). |     |    |
|             | The Database of Restricted Suppliers now resides on the National Treasury's website(www.treasury.gov.za) and can be accessed by clicking on its link at the  |     |    |
|             | bottom of the home page.   |     |    |
| 4.1.1       | If so, furnish particulars:  |     |    |
| 4.2         | Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?   | Yes | No |
|             | The Register for Tender Defaulters can be accessed on the National Treasury's website ( <a href="www.treasury.gov.za">www.treasury.gov.za</a> ) by clicking on its link at the bottom of the home page.  |     |    |
| 4.2.1       | If so, furnish particulars:  |     |    |
| 4.3         | Was the bidder or any of its directors convicted by a court of law (including a court of law outside the Republic of South Africa) for fraud or corruption during the past five years?   | Yes | No |

| 4.3.1    | If so, furnish particulars:   |   |       |          |
|----------|---|---|-------|----------|
| Item     | Question  |   | Yes   | No       |
| 4.4      | Does the bidder or any of its directors owe any municipal rate municipal charges to the municipality / municipal entity, or to / municipal entity, that is in arrears for more than three month | any other municipality                      | Yes   | No       |
| 4.4.1    | If so, furnish particulars:   |   |       |          |
| 4.5      | Was any contract between the bidder and the municipality / mother organ of state terminated during the past five years on ac perform on or comply with the contract?                            | unicipal entity or any scount of failure to | Yes   | No       |
| 4.7.1    | If so, furnish particulars:   | 189   |       |          |
|          | CERTIFICATION   |   |       |          |
| CEI      | HE UNDERSIGNED (FULL NAME)<br>RTIFY THAT THE INFORMATION FURNISH<br>RM TRUE AND CORRECT.  | ED ON THIS DECI                             | LARA  | <br>FION |
| AC'      | CCEPT THAT, IN ADDITION TO CANCEI<br>FION MAY BE TAKEN AGAINST ME SH<br>OVE TO BE FALSE.  |   |       |          |
| <br>Sigr | nature  | Date  | ••••• |          |
| Posi     | tion  | Name of Bidder                              | ••••• |          |

#### CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Municipal Bidding Document (MBD) must form part of all bids<sup>1</sup> invited.
- Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
- Municipal Supply Regulation 38 (1) prescribes that a supply chain management policy must provide measures for the combating of abuse of the supply chain management system, and must enable the accounting officer, among others, to:
  - a. take all reasonable steps to prevent such abuse;
  - b. reject the bid of any bidder if that bidder or any of its directors has abused the supply chain management system of the municipality or municipal entity or has committed any improper conduct in relation to such system; and
  - c. cancel a contract awarded to a person if the person committed any corrupt or fraudulent act during the bidding process or the execution of the contract.
  - This MBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
  - In order to give effect to the above, the attached Certificate of Bid Determination (MBD 9) must be completed and submitted with the bid:

#### CERTIFICATE OF INDEPENDENT BID DETERMINATION

| I, the undersigned, in submitting the accompanying bid:  |  |  |
|--|--|--|
| (Bid Number and Description)   |  |  |
| in response to the invitation for the bid made by:   |  |  |
| (Name of Municipality / Municipal Entity)  |  |  |
| do hereby make the following statements that I certify to be true and complete in every respect: |  |  |
| I certify, on behalf of:that:  |  |  |
| (Name of Ridder)   |  |  |

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign, the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:

- (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
- (c) methods, factors or formulas used to calculate prices;
- (d) the intention or decision to submit or not to submit, a bid;
- (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
- (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

| Signature | Date           |
|-----------|----------------|
|           |                |
|           |                |
| Position  | Name of Bidder |

<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>&</sup>lt;sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

#### JOINT VENTURE INFORMATION

(Complete only if applicable)

The parties hereto form a Joint Venture for the purpose of jointly bidding and obtaining the award of contract.

The share of the partners in the Joint Venture shall be:

| Full Name and address of Lead enterprise |   |
|--|---|
|  | % |
|  |   |
| Full Name and address of 2nd enterprise  |   |
|  | % |
| Full Name and address of 3rd enterprise  |   |
|  | % |

The Lead Partner is hereby authorized to incur liabilities, receive instructions, payments, sign all documents in connection with the bid, and to be responsible for the entire execution and administration of the contract for and on behalf of the partners.

The parties hereto shall make available to the Joint Venture the technical advice and benefit of their individual experience and shall, in all other respects, endeavor to share the responsibility and burden of the performance of the Joint Venture.

To this end the parties hereto shall share, in the above proportions, in all risks and obligations arising out of or in connection with the Contract, especially in the provisions of all necessary working capital and guarantees, in profit and loss and personnel.

The Lead Partners shall supply, in its name, Professional Liability Insurance for the amount and period as stated in the Contract Data.

The Joint Venture may not be terminated by any of the parties hereto until either:

The contract has been awarded to another bidder or

The work undertaken by the Joint Venture under the contract has been completed and all liabilities and claims incurred by and made by the Joint Venture have been settled, the bid is cancelled or the period of validity of bid extended.

No party to the Agreement shall be entitled to sell, assign or in any manner encumber or transfer its interest or any part thereof in the Joint Venture without obtaining the prior written consent of the other party hereto.

The Parties of the Joint Venture shall cooperate on an exclusive basis. No Party shall during the validity period of the bid submit a bid to or enter into a Contract with the LLM or any other party for the Project, either alone or in collaboration with a third party.

| Authorised Signature Lead Partner  |    |  |
|--|----|--|
| Name   |    |  |
| Designation  |    |  |
| Signed at  | on |  |
| Authorised Signature of 2nd Partner  |    |  |
| Name   |    |  |
| Designation  |    |  |
| Signed at  | on |  |
| Authorised Signature of 3rd Partner  |    |  |
| Name   |    |  |
| Designation  |    |  |
| Signed at  | on |  |
| (ALL SIGNATORIES SHALL CONFIRM THEIR AUTHORITY BY ATTACHING TO THE LAST PAGE OF THE BID, ORIGINAL OR COPIES OF DATED AND SIGNED RESOLUTIONS OF THE MEMBERS/DIRECTORS/PARTNERS AS THE CASE MAY BE.) |    |  |