

PERFORMANCE AGREEMENT

MADE AND ENTERED INTO BY AND BETWEEN

LEPHALALE LOCAL MUNICIPALITY

AS REPRESENTED BY THE ACTING MUNICIPAL MANAGER

Adv. MOKGADI BETTY MAKGATO

AND

KGOROSHI SIMON MOTEBELE.
THE EMPLOYEE OF THE MUNICIPALITY

FOR THE

FINANCIAL YEAR 1 JULY 2014 – 30 JUNE 2015

ENTERED INTO BY AND BETWEEN:

The Municipality herein represented by Adv. Mokgadi Betty Makgato in her capacity as the Acting Municipal Manager (hereinafter referred to as the Employer or Supervisor)

and

Kgoroshi Simon Motebele Employee of the Municipality (hereinafter referred to as the Employee).

WHEREBY IT IS AGREED AS FOLLOWS:

1.	Introduction	1.1 The Employer has entered into a contract of employment with the Employee in terms of section 57(1) (a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the
		Employee are hereinafter referred to as "the Parties".
		1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the parties to conclude an annual performance agreement.
		1.3 The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will secure local government policy goals.
		1.4 The Parties wish to ensure that there is compliance with Sections 57 (4A), 57 (4B) and 57 (5) of the Systems Act.
2.	Purpose of this	The purpose of this Agreement is to:
	Agreement	
		2.1 Comply with the provisions of Section 57(1) (b), (4A), (4B) and (5) of the Act as well as the employment contract entered into between the parties.
		2.2 Specify objectives in terms of the key performance indicators and targets defined and agreed with the employee and to communicate to the employee the employer's expectations of the employee's performance and accountabilities in alignment with the integrated Development Plan, Service
		Delivery and Budget Implementation Plan (SDBIP) and the Budget of the municipality.
		2.3 Specify accountabilities as set out in a Performance Plan, which forms an Annexure to the Performance Agreement:
		2.4 Monitor and measure performance against set targeted outputs:
		2.5 Use the Performance Agreement as the basis for assessing whether the employee has met the performance expectations applicable to his or her job.
		2.6 In the event of outstanding performance, to appropriately reward the employee.
		2.7 Give effect to the employer's commitment to a performance-offentated
		relationship with its employee in attaining equitable and improved service delivery.



3. Commencement and duration

- 3.1 This Agreement will commence on 1 July 2014 and will remain in force until 30 June 2015 thereafter a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof
- 3:2 The parties will review the provisions of this Agreement during June each year. The parties will conclude a new Performance Agreement and Performance Plan that replaces this Agreement at least once a year by not later than one month after the Beginning of each successive financial year.
- 2.3 This, Agreement will terminate on the termination of the Employee's contract of employment for any reason.
- 3.4 The content of this Agreement may be revised at any time during the above mentioned period to determine the applicability of the matters agreed upon.
- 3.5 If at any time during the validity of this Agreement the work environment alters (whether as a result of government or Council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate; the contents shall immediately be revised.

4. Performance Objectives

- 4.1 The Performance Plan (Annexure A) sets out-
- 4.1.1 Key Performance Areas that the employee should focus on
- 4.1.2. Core competencies required from employees.
- 4.1:9 The performance objectives, key performance indicators and targets that must be met by the Employee.
- 4.1.4 The time frames within which those performance objectives and targets must be met
- 4.2 The performance objectives, key performance indicators and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the integrated Development Plan, Service Delivery and Budget implementation Plan (SDBIP) and the Budget of the Employer, and shall include strategic objectives, key performance indicators; targets; projects and activities that may include dates and weightings. A description of these elements follows:
- 4.2.1 The strategic objectives describe the strategic intent of the organisation that needs to be achieved.
- 4.2.2 The strategic performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved.
- 4.2.3 The target dates describe the timeframe in which the work must be achieved.
- 4.2.4 The weightings show the relative importance of the key performance areas, key objectives; and key performance indicators to each other.

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Performance Management System

- 5.1 The Employee agrees to participate in the performance management system that the Employer adopts or introduces for the Employee, management and municipal staff of the Employer.
- 5.2 The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the Employer, management and municipal staff to perform to the standards required.
- 5.3 The Employer will consult the Employee about the specific performance standards that will be included in the performance management system as applicable to the Employee.
- 5.4 The Employee undertakes to actively focus towards the promotion and implementation of the KPA's (including special projects relevant to the employee's responsibilities) within the local government framework.
- 5.5 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, Key Performance Areas and core Competency Requirements, both of which shall be contained in the Performance Agreement.
- 5.5.1 The Employee must be assessed against both components, with a weighting of 80:20 allocated to the Key, Performance Areas (KRA's) and the Competencies respectively.
- 5.5.2 KPA's covering the main areas of work will account for 80% and Competencies will account for 20% of the final assessment.
- 5.5.3 Each area of assessment will be weighted and will contribute a specific part to the total score.
- 5.6 The Employee's assessment will be based on his / her performance in terms of the key performance indicator outputs / outcomes identified as per attached Performance Plan (Annexure A), which are linked to the KPA's) and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee:

F THE PARTY AND ADDRESS OF THE PARTY OF THE	Water transfer and the contract of the contrac
Key Performance Areas (KPA's)	Weighting
Spatial Rationale	N/A
Service Delivery	NA S
Financial Viability	N/A
Local Economic Development	N/A
Municipal Transformation and Organisational Development	N/A
Good Governance and Public Participation	3100%
Total Control of the	100%

5.7 Manager's responsibilities are also directed in terms of the abovementioned key performance areas. In the case of managers directly accountable to the Municipal Manager, other key performance areas related to the functional area of the relevant manager can be added subject to negotiation between the municipal manager and the relevant manager.

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5.8 The Competencies will make up the other 20% of the Employee's assessment score. The competencies as prescribed by Regulation 21 of 2014 (Annexure A) and the applicable weightings out of 100% are indicated below.

Competence	Components & Section 1997 And Weighings & Section 1997
Leading compe	ed construction to the production of the product
Strategic Direction and Leadership	Impact and influence Institutional Performance Management Strategic Planning and Management Organisational Awareness
People Management	Human Capital Planning and Development Diversity Management Employee Relations Management Negotiation and dispute Management
Programme and Project Management	Programme and Project Planning and 10% Implementation Service Delivery Management Programme and Project Monitoring and Evaluation
Financial Management	Budget Planning and Execution Financial Strategy and Delivery Financial Reporting and Monitoring
Change Leadership	Change Vision and Strategy Process Design and Improvement Change Impact Monitoring and Evaluation Change Impact Monitoring and Evaluation • Change Impact Monitoring and Evaluation
Governance Leadership	Policy Formulation 10% Risk and Compiliance management Cooperative Governance
Core Competer	cles
Moral compete	nce 5%
Planning and O	ganising 10%
Analysis and im-	rovation 5%
Knowledge and	Information Management 5%
Communication	
Results and Qua	
TOTAL WEIGHT	NG: 100%

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6. The Performance Plan (Annexure A) to this Agreement sets out **Evaluating** Performance The standards and procedures for evaluating the Employee's performance 6.1.1 The intervals for the evaluation of the Employee's performance: 6.1.2 Despite the establishment of agreed intervals for evaluation, the Employer 6.2 may in addition, review the Employee's performance at any stage while the contract of employment remains in force. 6.3 Rersonal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan aswell as the actions agreed to and implementation must take place within set. 6.4 The Employee's performance will be measured in terms of contributions to the strategic objectives and strategies set out in the Employer's IDP 6.5 The Annual performance appraisal will involve 6.5.1 Assessment of the achievement of results as outlined in the Performance Plan: Each KPA should be assessed according to the extent to which the specified (a) standards or performance indicators have been met and with due regard to ad how tasks that had to be performed under the KPA. Values are supplied for KPI's and Activities under each KPA as part of the (b) Institutional Assessment. Based on the Target for an activity or KPI, over or under performance are calculated and converted to the 1-5 point scale automatically. These scores are carried over to the applicable employee's performance plan. During assessment, the employee has a chance to submit evidence of performance where a disagreement. The applicable assessment ratings and scores will calculate a final KPA (c) score. 6.5.2 Assessment of the Competencies: (a) Each Competency should be assessed according to the extent to which the specified standards have been met. (b) An indicative rating on the five point scale should be provided for each Competency: This rating should be multiplied by the weighting given to each Competency (c). during the contracting process, to provide a score. (d) 🐇 The applicable assessment rating calculator (refer to paragraph 6.5.1) must then be used to add the scores and calculate a final competency score. 6.5.3 Overall rating:

An overall rating is calculated by using the applicable assessment-rating calculator. Such overall rating represents the outcomes of the various weighted ratings contained in the performance Plan which represents the outcome of the performance appraisal.

6.6 The assessment of the performance of the Employee will be based on the following rating scale for KPA's and Competencies:

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<u> </u>	4.22.45 A.		edad Frysk M
Rating	Terminology	Description	% Score
	Outstanding	Performance far, exceeds	
5	performance	the standard expected of	167
	periormance	an employee at this level	
	Performance	Performance Is	在 总统设置建筑
4	significantly above	significantly higher than.	133 - 166
	expectations	the standard expected in	
	COPCOLUTION .	the job.	
		Performance fully meets	
3.0	Fully effective	the standards expected in	100 - 132
	V25906K000050	all areas of the Job.	
		Performance is below the	
7.44		standard required for the	
2	Performance not fully	job iji key areas	67.499
	effective	Performance meets some,	
		of the standards expected	
		for the job.	99999
		Performance does not	
		meet the standard	
		expected for the job. The	
		employee has failed to	
	Unacceptable	demonstrate the	
1	performance	commitment or ability to	0-66
		bring performance up to	
		the level expected in the	
(N. W. W. W.		Job despite management	M5.4975.60
		efforts to encourage	
TELEVISION (1977)	<u> </u>	improvement.	

- 6.7 For the purpose of evaluating the performance of the manager reporting to the municipal manager, an evaluation panel constituted of the following persons must be established.
- 6.7.1 Municipal Manager
- 6.7.2 Chairperson of the performance audit committee
- 6.7.3 Member of the mayoral committee
- 6.7.4 Municipal manager from another municipality
- 6.8 The manager responsible for human resources of the municipality must provide secretariat services to the evaluation panels referred to in sub-regulations (d) and (e).

7. Schedule for Performance Reviews

7.1 The performance of each Employee in relation to his / her Performance. Agreement shall be reviewed within the month following the quarters as indicated with the understanding that reviews in the third quarter may be verbal if performance is satisfactory.

First quarter July—September 2014 (October 2014)
Second quarter October December 2014 (January 2014)
Third quarter January = March 2015 (April 2015)
Fourth quarter April — June 2015 (July 2015)

- 7.2 The Employer shall keep a record of the mid-year review and annual assessment meetings.
- 7.3 Performance feedback shall be based on the Employer's assessment of the Employee's performance.

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- 7.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure "A" from time to time for operational reasons.

 The Employee will be fully consulted before any such change is made.
- 7.5 The Employer may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and / or amended as the case may be in that case the Employee will be fully consulted before any such change is made.

8. Developmental Regulrements

The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure B

Obligations of the Employer

- 9.1 The Employer shall:
- 9:1:1) Create an enabling environment to facilitate effective performance by the employee.
- 9.1.2 Provide access to skills development and capacity building opportunities:
- 9.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee.
- 9.1.4 On the request of the Employee delegate such powers reasonably required by the Employee to enable him / her to meet the performance objectives and targets established in terms of this Agreement.
- 9.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time to assist him / her to meet the performance objectives and targets established in terms of this Agreement.

10. Consultation

- 10.1 The Employer agrees to consult the Employee timeously where the exercising of the powers will have amongst others—
- 10.1.4 A direct effect on the performance of any of the Employee's functions.
- 10.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer.
- 10.1.3 A substantial financial effect on the Employer:
- 10.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 10.1 as soon as is practicable to enable the Employee to take any necessary action without delay.

11. Management of Evaluation Outcomes

4

- 11.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.
- 11.2 A performance bonus of between 5% to 14% of the all-inclusive annual remuneration package may be pald to the Employee in recognition of outstanding performance to be constituted as follows:

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	% Rating Over Performance	% Bonus
	130 133.8	5%
	133.9 - 137.6	6%
	137.7-141.4	0%
	141.5 - 145.2	8%
य	245 3 446	
셔	145.3 – 149	9%
,	145.3 - 149 	9%
K		9% 10% 11%
	150 - 153.4	10%
K 11. C.	150 - 153.4 153.5 - 156.8	10%

- 11.3 In the case of unacceptable performance, the Employer shall
- 11.8.1 Provide systematic remedial or developmental support to assist the Employee to improve his or her performance.
- 41.3.2 After appropriate performance counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry our his or her duties.

12. Dispute Resolution

- 12.1 Any disputes about the nature of the Employee's performance agreement, whether it relates to key responsibilities, priorities, methods of assessment and/ or any other matter provided for shall be mediated by the mayor within thirty (30) days of receipt of a formal dispute from the employee, whose decision shall be final and binding on both parties. The decision of the mediator (Mayor) shall be final and binding on both parties whose decision shall be final and binding on both parties.
- 12.2 Any disputes about the outcome of the employee's performance evaluation, must be mediated by a member of the municipal council, provided that such member was not part of the evaluation panel provided for in subregulation. 27(4) (e) of the Municipal Performance Regulations. Regulation 805 of 2006, within thirty (30) days of receipt of a formal dispute from the employee. The decision of the mediator shall be final and binding on both parties.

13. General

- 13.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer.
- 13.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his/, her contract of employment, or the effects of existing of new regulations, circulars, policies, directives or other instruments.

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14. Signatures		
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	AS WITNESSES:	
		N.Z.
	1.	okTrolly.
		EMPLOYER
	2.	
	AS WITNESSES:	ω
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}		MUNICIPALMANAGER
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Annexure A Personal Performance Plan



Name: Kgoroshi Simon Motebele

Position: Executive Manager Strategic

Accountable to: The Municipal Manager

Plan Period: 1 July 2014 ~ 30 June 2015

LEPHALALE LOCAL MUNICIPALITY



CONTENTS

INTRODUCTION	SERVICE DELIVERY AND PERFORMANCE INDICATORS11	DETAILED CAPITAL WORKS PLAN16	4PETENCIES	COMPETENCIES	COMPETENCIES	COMPETENCIES	COMPETENCIES
	ATORS						



. INTRODUCTION

PURPOSE:

Municipality's Integrated Development Plan (IDP) and the Municipality's Service Delivery and Budget Implementation Plan (SDBIP) and as reviewed annually. of the Municipal Systems Act, which provides that performance objectives and targets must be based on the key performance indicators as set in the The performance plan defines the Council's expectations of the employee's performance agreement to which this document is attached and Section 57 (5)

STRATEGIC ALIGNMENT:

functions of the employee. table below. The indicators and targets are aligned to contribute to the achievement of the objectives over the longer term, in so far it is relevant to the Performance Management Regulations (2001) inform the strategic objectives per BSC perspective and the ultimate outcomes to be achieved are listed in the The Objects of Local Government as outlined in the Constitution, Key Performance Areas (KPAs) as outlined in the Local Government: Municipal Planning and

Control of the property of the party of the		andregic anjective
Provide democratic and accountable government for	Financial Viability	โกหลกระ revenue and financial management
local communities	Good Governance and Public Participation	Responsible, accountable, effective and efficient
		corporate governance
Encourage the involvement of communities and		Capacitate disadvantaged groups
community organisations in the matters of local	Transformation and Organisational Development	Provide quality and well maintained infrastructural
government		services in all municipal areas
		Improve functionality, performance and
		professionalism
Promote a safe and healthy environment	Service Delivery and Infrastructure	Protect the environment and improve community
Ensure the provision of services to communities in a		well-being
sustainable manner.		
Promote social and economic development	Local Economic Development	Create a conducive environment for businesses to
		invest and prosper
	Spatial Rationale	Rational planning to bridge first and second
		economies and provide adequate land for
		development



. PURPOSE OF THE POSITION

The employee undertakes to be committed to the municipality's strategic intent that follows:

The Municipality's Vision:

"To build a vibrant city and be the energy hub of Africa"

The Municipality's Mission:

economic development and job creation" "We are committed to rural development, provision of quality, sustainable and affordable services, financial viability and good governance, local

The Values of Lephalale Local Municipality to which the employee subscribes are:

Value	Description
Community orientation	Provide and deliver sustainable services for the whole community.
Transparency	Invite and encourage public sharing and democratic participation in council's activities.
Commitment	Focus and concentrate on council's core activities in a consistent manner.
Business orientation	Subscribe to, and comply with, the best business practices.
Integrity	Conduct council's business in a fair, responsible, flexible, equitable and honest manner.
Accountability	Report regularly to all stakeholders regarding council's actual performance.
Environmental Care	With all the development in Lephalale, the municipality will focus on taking care of the environment.
Empowerment	To be seen to be empowering our people, knowledge is power.



The vision of the Strategic Management Directorate is as follows:

- "To have research capacity that enhances innovation and enables the Municipality to proactively address developmental issues in an effective and comprehensive manner
- > To be a professional and technologically driven strategic management directorate with a credible and futuristic Integrated Development Plan that drives the budget"

In the day to day activities, the employee is also required to contribute to the achievements of the following operational objectives and strategies:

PROGRAMMES	PROGRAMME	IMMEDIATE STRATEGIES (1-2 YRS)	SHORT TERM STRATEGIES (3-5	MEDIUM TERM STRATEGIES (5-	LONG TERM STRATEGIES (10
/ FOCUS AREAS	OBJECTIVE		YRS)	10 YRS)	YRS+)
Integrated	 Credible IDP 	 Capacitate IDP unit with research capacity 	 Building capacity through staff 	 Development of strategic 	 Plan beyond 30 years
Development	aligned with the	and innovative thinking	compliment in IDP division	plans with the long term vision	
Planning	NDP and driving	 Development of strategic plans with the 	 Development of strategic 	in mind	
	the budget	long term vision in mind	plans with the long term vision	 Attendance of sector planning 	
	processes	 Attendance of sector planning and 	in mind	and involving sector	
		involving sector departments in municipal	 Attendance of sector planning 	departments in municipal	
		planning	and involving sector	planning.	
		 Regular public participation, keeping 	departments in municipal	 Regular public participation, 	
		community members informed and	planning	keeping community members	
		invalved in planning decisions	 Regular public participation, 	informed and involved in	
		Proper project prioritisation based upon	keeping community members	planning decisions	_
		NDP, strategic plan and innovation — IDP	informed and involved in	 Proper project prioritisation 	
		to inform the budget	planning decisions	based upon NDP, strategic	
			 Proper project prioritisation 	plan and innovation – IDP to	
			based upon NDP, strategic	inform the budget	
			plan and innovation — IQP to		_
			inform the budget		



/ FOCUS AREAS	PROGRAMME OBJECTIVE	IMMEDIATE STRATEGIES (1-2 YRS)	SHORT TERM STRATEGIES (3-5 YRS)	MEDIUM TERM STRATEGIES (5- 10 YRS)	LONG TERM STRATEGIES (10 YRS+)
Performance	◆ Ensure	 Implement framework. 	 Sustain performance 	 Building PM unit with PM 	 Sustain the performance
Management	accountability	 Cascade EPM to divisional manager level 	management and cascade	specialists	management system.
	through the	 Expand PMS unit 	EPM to level 8		 Investigate and
	implementation of		 Comply with PM legislation. 		implement cascading to
	integrated		 Building PM unit with PM 		all levels if viable.
	performance		specialists		 Building PM unit with PM
	management				specialists
	through timely,				Decentralise PMS support
٠.	accurate and	-			to all directorates
	validated data for				
	reporting and				
	obtaining				
	unqualified audit				
	opinion				
Communication	 Prompt, agile and 	 Develop data base of contact details for 	Development and	 Annually review 	 Building capacity in
	accurate	all community members.	implementation of	communication strategy and	communication unit
	communication to	 Development internal and external 	communication policy.	policy	
	the community	newsietters.	 Annually review 	 Building capacity in 	
	through making	 Capacitate communication unit. 	communication strategy and	communication unit.	
	use of technology	 Resource the unit with relevant 	policy.	 Update website on monthly 	
		technology	 Update website on monthly 	basis	
	-	 Update website on monthly basis 	basis		
		 Making use of social media to 			
		communicate with communities		0.05	
Public	• To ensure	 Development and implementation of 	 Capacitate stakeholders to 	 Capacitate stakeholders to 	• Ensure that people
Participation	continuous	public participation policy	ensure that people are	ensure that people are	understand their roles and
	community		democratically active in	democratically active in	responsibilities in
	involvement		decision making	decision making	democratic government
	(knowledge is		 Implement public 		
	power)		participation policy		



/ FOCUS AREAS	OBJECTIVE	IMMEDIALE STRATEGIES (1-2 YRS)	YRS)	10 YRS)	YRS+)
Ward	• To have fully	 Consultation with CoGHSTA regarding 	Training of ward councillors	 Training of ward councillors 	Training of ward
Committees	functional ward	their training plans during budgeting	and ward committees	and ward committees	councillors and ward
	committees at all	processes	 Monitoring and evaluation of 	 Monitoring and evaluation of 	committees
	times	 Training of ward councillors and ward 	the functionality of ward	the functionality of ward	 Monitoring and evaluation
		committees	committees by the Speaker	committees by the Speaker	of the functionality of
		 Monitoring and evaluation of the 			ward committees by the
		functionality of ward committees by the			Speaker
		Speaker			



PROGRAMMES PROGRAMME / FOCUS AREAS OBJECTIVE Special Projects • Mainstreaming and empower vulnerable groups	empower vulnerable groups such as people with disabilities, children, aged, victims of abuse.	victims of abuse, youth and HIV/AIDS											
• =	•	 with disabilities Encourage people to declare their status so that they can benefit from preferential opportunities Conduct an audit of facilities to establish 	 Conduct an audit of facilities to establish 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs Conduct research of possible NPOs and NGOs (e.g. Peace Corps) regarding 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs Conduct research of possible NPOs and NGOs (e.g. Peace Corps) regarding partnerships for awareness campaigns Visit other municipalities that run 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs Conduct research of possible NPOs and NGOs (e.g. Peace Corps) regarding partnerships for awareness campaigns Visit other municipalities that run successful awareness programmes 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs Conduct research of possible NPOs and NGOs (e.g. Peace Corps) regarding partnerships for awareness campaigns Visit other municipalities that run successful awareness programmes Develop and implement an annual 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs Conduct research of possible NPOs and NGOs (e.g. Peace Corps) regarding partnerships for awareness campaigns Visit other municipalities that run successful awareness programmes Develop and implement an annual programme for special projects Create opportunities for professional 	 Partner with Childline in creating awareness regarding child abuse Embark on awareness campaigns with elderly regarding abuse and safety Conduct awareness campaigns with young people regarding employment opportunities, substance abuse, HIV/AIDS, abuse, safety, leadership and moral behaviours in partnership with NPOs and NGOs Conduct research of possible NPOs and NGOs (e.g. Peace Corps) regarding partnerships for awareness campaigns Visit other municipalities that run successful awareness programmes Develop and implement an annual programme for special projects Create opportunities for professional sport stars to emerge and attend sporting
SHORT TERM STRATEGIES (3-5 YRS) • Create awareness amongst groups on their opportunities, especially on employment	groups on their opportunities, especially on employment equity regarding people with disabilities • Encourage people to declare their status so that they can	 circulage people to declare their status so that they can benefit from preferential opportunities Develop and implement an annual programme for special 	annual programme for special project programme • Continuously do research on	 Create opportunities for 	 broadening the programmes Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to 	 broadening the programmes Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 broadening the programmes Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 broadening the programmes Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 broadening the programmes Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge 	 Create opportunities for professional sport stars to emerge Create opportunities for professional sport stars to emerge
MEDIUM TERM STRATEGIES (5-10 YRS) Strengthen existing structures Create cooperation amongst structures.	 Create cooperation amongst structures. Develop and implement an annual programme for special project programme Continuously do research on 	 Continuously do research on broadening the programmes Create opportunities for professional sport stars to emerge Create opportunities 	emerge Create opportunities for professional sport stars to emerge	ı									
LONG TERM STRATEGIES (10 YR5+) • Strengthen existing structures • Create cooperation	structures Create cooperation amongst structures. Develop and implement an annual programme for special project	special project programme Continuously do research on broadening the programmes	 programmes Create opportunities for professional sport stars to emerge Create 	opportunities f	opportunities i professional sp emerge	opportunities professional speemerge	opportunities f professional sp emerge	opportunities t professional sp emerge	opportunities professional sp emerge	opportunities professional speemerge	opportunities i professional sp emerge	opportunities t professional sp emerge	opportunities for professional sport stars to emerge



on applying the eight Batho Pele Principles² In terms of Regulation 21 of 2014, Local Government: Regulations on appointment and conditions of employment of senior managers, focus should also be

The Batho Pele principles are as follows:

comprehensiveness and representativeness. Consultation is a powerful tool that enriches and shapes government policies such as the Integrated Development Plans (iDPs) and its implementation in Local Government sphere. holding meetings with consumer representative bodies, NGOs and CBOs. Often, more than one method of consultation will be necessary to ensure There are many ways to consult users of services including conducting customer surveys, interviews with individual users, consultation with groups, and

Setting service standards:

should be involved in the development of service standards from departments. It also plays a critical role in the development of service delivery improvement plans to ensure a better life for all South Africans. Citizens This principle reinforces the need for benchmarks to constantly measure the extent to which citizens are satisfied with the service or products they receive

standards will cover processes, such as the length of time taken to authorise a housing claim, to issue a passport or identity document, or even to respond Required are standards that are precise and measurable so that users can judge for themselves whether or not they are receiving what was promised. Some

taking into account South Africa's current level of development. To achieve the goal of making South Africa globally competitive, standards should be benchmarked (where applicable) against those used internationally,

One of the prime aims of Batho Pele is to provide a framework for making decisions about delivering public services to the many South Africans who do not improve access to services include such platforms as the Gateway, Multi-Purpose Community Centres and Call Centres have access to them. Batho Pele also aims to rectify the inequalities in the distribution of existing services. Examples of initiatives by government to

Access to information and services empowers citizens and creates value for money, quality services. It reduces unnecessary expenditure for the citizens.

¹ Regulation 21 of 2014, Local Government: Regulations on appointment and conditions of employment of senior managers is available on: www.gpwonline.co.za

² Batho Pele Principles are available on: http://www.ipid.gov.za/about%20us/batho_pele.asp



Ensuring courtesy:

consideration and respect, as they would like for themselves This goes beyond a polite smile, 'please' and 'thank you'. It requires service providers to empathize with the citizens and treat them with as much

demystify the negative perceptions that the citizens in general have about the attitude of the public servants. information and problems, which may hamper or delay the efficient delivery of services to promised standards. If applied properly, the principle will help The public service is committed to continuous, honest and transparent communication with the citizens. This involves communication of services, products,

Providing information:

about the organisation, and all other service delivery related matters available to fellow staff members arrangements will be needed. In line with the definition of customer in this document, managers and employees should regularly seek to make information As a requirement, available information about services should be at the point of delivery, but for users who are far from the point of delivery, other

Openness and transparency:

queries with them. operate, how well they utilise the resources they consume, and who is in charge. It is anticipated that the public will take advantage of this principle and A key aspect of openness and transparency is that the public should know more about the way national, provincial and local government institutions make suggestions for improvement of service delivery mechanisms, and to even make government employees accountable and responsible by raising

Redress

entire service delivery programme. to remedy the situation. This should be done at the individual transactional level with the public, as well as at the organisational level, in relation to the This principle emphasises a need to identify quickly and accurately when services are falling below the promised standard and to have procedures in place

remedied quickly for the good of the citizen Public servants are encouraged to welcome complaints as an opportunity to improve service, and to deal with complaints so that weaknesses can be

Value for money:

of the public a simple, satisfactory explanation to an enquiry may for example, result in an incorrectly completed application form, which will cost time to Many improvements that the public would like to see often require no additional resources and can sometimes even reduce costs. Failure to give a member



. SERVICE DELIVERY AND PERFORMANCE INDICATORS

The indicators and targets for which the employee is responsible to achieve and report on follows:

									Sovernance	
							മ		corporate	
			quarter				Ļυ		efficient	Participation
			this			held YID	ω		effective and	Public
			applicable		media briefings held YTD	media briefings	 I		accountable,	Governance and
2	P	Ь	Not	0	Count the Number of	Number of	 Z	Communication	Responsible,	KPA6: Good
			 						governance	
							ь		corporate	
			quarter			Opinion	ы		efficient	Participation
			this		Opinion	Performance	0	•	effective and	Public
			applicable		Unqualified Performance	Unqualified	ı		accountable,	Governance and
Þ	F	ב	Not		Count the Number of	Number of	3	Auditor General	Responsible,	KPA6: Good
							2			
						TYD	2			Participation
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					HIV/Aids campaigns held	HIV/Aids	ı		disadvantaged	Governance and
4	دی	2	Ľ	O	Count the Number of	Number of	₹	Special Projects	Capacitate	KPA6: Good
		. —	:			YTD	<u></u>			
					held YTD	campaigns held	4			, Participation
				_==	awareness campaigns	awareness	0		groups	Public
				•	special projects	special projects	ı		disadvantaged	Governance and
12	9	ס	ω		Count the Number of	Number of	₹	Special Projects	Capacitate	KPA6: Good
JUN)	MAR)	DEC)	SEPT)							
Q4 (APR -	Q3 (JAN -	Q2 (OCT -	QI (JUL-		CALCULATING	TITLE	0	FOCUS AREA	OBJECTIVE	
TARGET	TARGET	TARGET	TARGET	BASELINE	METHOD OF	INDICATOR	_	PROGRAMME /	STRATEGIC	KPA



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Good Responsible, Communication M Number social Count the Number social accountable. The Number of Efficient Efficient Egovernance Efficient Efficient Enthular Egovernance Efficient Egovernance Efficient Efficient Efficient Egovernance Efficient Egovernance Efficient Egovernance Efficient		1	. (,	:			SEPT)	DEC)		JUN)
mance and effective and effective and patrons being effective and patrons effective and patrons effective and patron early expensible, below patrons effective and patron effective and patron effective and patron effective and effective effective and effective effective and effective effective and effective and effective effective and effective effective and effective effective and effective and effective effective and effective effe	KPA6: Good	Responsible,	Communication	ӡ	Number social			Not	1	ц.	2
effective and efficient efficient corporate efficient communication deficient corporate governance (Communication effective and pation effective and pation effective and	Governance and	accountable,		I	media platforms	media platforms being		applicable			
pation efficient corporate governance governance and accountable, pation efficient effective and effective and efficient composible, lintegrated pation efficient egovernance governance governance governance efficient egovernance egovernance efficient egovernance egovernan	Public	effective and		Φ)	utilised for			this			
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pation efficient corporate governance and accountable, efficient corporate governance efficient gated accountable, pation efficient governance efficient efficient corporate governance efficient efficient gated accountable, pation efficient efficient efficient efficient governance efficient efficie	KPA6: Good	Responsible,	Communication	₹	Number of	Count the Number of	(w	1	2	ψ	4
pation effective and corporate governance governance and accountable, Development corporate governance efficient corporate governance efficient corporate governance and accountable, Development corporate governance efficient governance efficient eff	Governance and	accountable,		I	media releases	media releases published					
efficient corporate contrable, effective and efficient corporate accountable, effective and efficient corporate sheet effective and efficient corporate governance effective and efficient corporate accountable, effective and efficient corporate seffective and efficient corporate sheet effective and efficient corporate accountable, efficient corporate sheet effective and efficient corporate and efficient corporate and efficient corporate accountable, efficient accountable, e	Public	effective and		ω	published YTD	YTD					
Corporate Corp	Participation	efficient		ω							
Bovernance Integrated Integrated Development Corporate Corporate Planning		corporate		ъ							
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accountable, effective and efficient effective and planning efficient corporate governance Responsible, Development perfective and efficient corporate governance Responsible, Development perfective and efficient corporate governance Responsible, Integrated perfective and efficient corporate governance Responsible, Integrated perfective and efficient perfective and efficient perfective and efficient perfective and efficient perfective and perfective	KPA6: Good	Responsible,	Integrated	₹	MECIDP	MEC IDP credibility rating		Not	Not	Not	80%
efficient efficient corporate corporate governance Responsible, Integrated efficient corporate governance Integrated efficient corporate governance Responsible, Integrated efficient corporate governance Integrated efficient corporate governance Planning Integrated efficient corporate governance governance Integrated efficient efficient efficient efficient efficient corporate governance Integrated efficient effici	Governance and	accountable,	Development	I	credibility rating	obtained from MEC (30%		applicab le	applicable	applicable	(Credible)
efficient corporate corporate governance Integrated governance gover	Public	effective and	Planning	6		= low credibility, 50% =		this	this	this	
corporate governance 7 credible, 100% = highly governance credible, 100% = highly credible) deficient deficient Integrated M Number of IDP count the Number of IDP successfully held YTD 4 1 2 3 2 3 Responsible, accountable, effective and efficient corporate efficient corporate governance Integrated limit accountable, road shows successfully efficient corporate M Number of IDP coad shows successfully held YTD 3 Not applicable applicable applicable this this duarter quarter quarter quarter applicable applicable quarter applicable quarter applicable quarter applicable quarter applicable quarter	Participation	efficient		И		medium credibility, 80% =		quarter	quarter	quarter	
governance		corporate		7		credible, 100% = highly				_	
Responsible, accountable, accountable, effective and efficient Integrated Development accountable, efficient Integrated Development accountable, efficient Integrated accountable, accountable, accountable, efficient Integrated accountable, accou		governance				credible)					
accountable, effective and efficient efficient corporate governance Responsible, efficient accountable, Planning Rep forums meetings successfully held YTD Count the Number of IDP count the Number of IDP applicable efficient efficient corporate Responsible, Integrated Mot perfective and Planning efficient corporate governance Sovernance Rep forums meetings successfully held YTD Count the Number of IDP 3 Not paplicable applicable this this this this governance Rep forums meetings successfully held YTD Applicable applicable this this duarter quarter quarter quarter	KPA6: Good	Responsible,	Integrated	≤	Number of IDP	Count the Number of IDP	4	Ľ	×	tu)	42
efficient efficient corporate efficient Efficient Efficient Efficient Eaccountable, efficient Ef	Governance and	accountable,	Development	I	Rep forums	Rep forums meetings					
efficient 6 successfully corporate 2 held YTD 2 held YTD 2 held YTD 3 Not Not Accountable, effective and efficient corporate 2 held YTD 2 held YTD 3 successfully held YTD 4 held YTD 4 held YTD 4 held YTD 5 held YTD 5 held YTD 6 held YTD 7 hel	Public	effective and	Planning	N	meetings	successfully held YTD					
corporate 2 held YTD Average of IDP Count the Number of IDP 3 Not Not Not Responsible, accountable, effective and efficient corporate Integrated M Number of IDP Count the Number of IDP 3 Not Not Not Not applicable applicable efficient corporate Planning 3 successfully held YTD this this this this sovernance 5 held YTD quarter quarter quarter	Participation	efficient	****	g)	successfully						
Responsible, Integrated M Number of IDP Count the Number of IDP 3 Not Applicable accountable, Development effective and Planning 3 successfully held YTD applicable efficient corporate governance 5 held YTD applicable definition of the product of the proof IDP applicable appl		corporate		2	held YTD						
Responsible, integrated M Number of IDP Count the Number of IDP 3 Not Not accountable, Development corporate governance integrated M Number of IDP Count the Number of IDP 3 Not Not Not Accountable, Countable countable, Development cond shows successfully road shows successfully held YTD this this this quarter quarter guarter		governance									
accountable, effective and effective and corporate governance Development _ road shows road shows successfully held YTD road shows successfully held YTD applicable this this quarter quarter	KPA6: Good	Responsible,	Integrated	≊	Number of IDP	Count the Number of IDP	ιυ	Not	Not	Not	Łυ
effective and Planning 3 successfully held YTD this efficient 2 held YTD quarter quarter governance 5	Governance and	accountable,	Development	ļ	road shows	road shows successfully		applicable	applica ble	applicable	
efficient 2 held YTD quarter quarter corporate 5 governance	Public	effective and	Planning	.m	successfully	held YTD		this	this	this	
	Participation	efficient		Ŋ	held YTD			quarter	quarter	quarter	
дочегналсе		corporate		Ņ							
		governance									



						by August 30th			•	
_						auditor general			governance	
					30th	submitted to			corporate	
quarter	quarter	quarter			auditor general by August	Reports	60		efficient	Participation
this	this	this			Reports submitted to	Performance	4		effective and	Public
applicable	applicable	applicable			Annual Performance	Annual	ı	Management	accountable,	Governance and
Not	Not	Not	<u> </u>		Count the Number of	Number of	3	Performance	Responsible,	KPA6: Good
						i quarter				
						after end of the			governance	
					quarter YTD	within 1 month	S		corporate	
					month after end of the	performed	H		efficient	Participation
					performed within 1	assessments	ω		effective and	Public
					performance assessments	performance	I	Management	accountable,	Governance and
4	ω	2	ъ	4	Count the Number of	Number of	⋜	Performance	Responsible,	KPA6: Good
									governance	
									corporate	
			quarter		approved by Council YTD	Council	9		efficient	Participation
			this		previous financial year	approved by	0		effective and	Public
			applicable		Final Annual Reports of	Annual Reports	ı	Management	accountable,	Governance and
<u>⊢</u>	1	1	Not	Ь	Count the Number of	Number of Final	ӡ	Performance	Responsible,	KPA6: Good
								:	governance	
							60		corporate	
	quarter	quarter	quarter			May	5		efficient	Participation
	this	this	this		Council by end May	Council by end	 	Planning	effective and	Public
	applicable	applicable	applicable		Final IDP approved by	IDP approved by	1	Development	accountable,	Governance and
1	Not	Not	Not		Count the Number of	Number of Final	ӡ	Integrated	Responsible,	KPA6: Good
JUN.	MAR)	DEC)	SEPT)							
Q4 (APR -	Q3 (JAN -	Q2 (OCT	מז (זוחר-		CALCULATING	TITLE	0	FOCUS AREA	OBJECTIVE	:
TARGET	TARGET	TARGET	TARGET	BASELINE	METHOD OF	INDICATOR	_	PROGRAMME /	STRATEGIC	KPA



						Council			50401101100	
						developed and	4		corporate	
		quarter	quarter		approved by Council	policies	ማ		efficient	Participation
		this	this		policies developed and	participation	တ		effective and	Public
		applicable	applicable		public participation	public	:, 	Participation	accountable,	Governance and
<u>г</u>	י	Not	Not		Count the Number of	Number of	3	Public	Responsible,	KPA6: Good
									governance	
							ω		corporate	
					occurred YTD	occurred	6.		efficient	Participation
					against municipality	protests	9		effective and	Public
					service delivery protests	service delivery	I	Participation	accountable,	Governance and
2	2	1	0		Count the Number of	Number of	3	Public	Responsible,	KPA6: Good
	1					IDΡ				
						budget and the				
						approval of			governance	
					budget and the IDP	after the			corporate	
	quarter	quarter	quarter		after the approval of	within 28 days	w		efficient	Participation
	this	this	th is		the Mayor within 28 days	by the Mayor	4		effective and	Public
	applicable	applicable	applicable		final SDBIP approved by	SDBIP approved	ı	Management	accountable,	Governance and
Þ	Not	Not	Not	┙	Count the Number of	Number of final	≤	Performance	Responsible,	KPA6: Good
			! 	:			<u> </u>		governance	
									corporate	
						Council	Ф		efficient	Participation
					tabled to Council	tabled to	0		effective and	Public
					Draft Annual Reports	Annual Reports	I	Management	accountable,	Governance and
Þ		1	1 1	-	Count the Number of	Number of Draft	Ξ	Performance	Responsible,	KPA6: Good
(NOT	MAR)	DEC)	SEPT)		CALCODATINO			TOCOU AREA	Opieciive	
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									governance	
							9		corporate	
	quarter	quarter	quarter				თ		efficient	Participation
	this	this	this		ALD	trained YTD	თ		effective and	Public
	applicable	applicable	applicable		ward committees trained	committees	ı	Committees	accountable,	Governance and
12	Not	Not	Not		Count the Number of	Number of ward	3	Ward	Responsible,	KPA6: Good
<u> </u>					reports of such meetings				governance	
					per quarter and submit		00		corporate	
					meetings at least once		Φ		efficient	Participation
					functional and having	are functional	Q		effective and	Public
					ward committees that are	committees that	ı	Committees	accountable,	Governance and
12	12	12	12	12	Number of ward Count the Number of	Number of ward	≤	Ward	Responsible,	KPA6: Good
JUN)	MAR)	DEC)	SEPT)				·			
Q4 (APR -	Q3 (JAN -	02 (OCT -	ot Jul -		CALCULATING	D TITLE	0	FOCUS AREA	OBJECTIVE	
TARGET	TARGET	TARGET	TARGET	BASELINE	METHOD OF	INDICATOR	_	PROGRAMME /	STRATEGIC	·KPA



DETAILED CAPITAL WORKS PLAN

The projects for which the employee is responsible to implement and report on follows:

KPA	STRATEGIC	PROGRAMME	PROJECT NAME	z	N COMPLETION	QUARTER 1	ER 1	QUARTER 2	ER 2	QUARTER 3	F3	QUARTER 4	ER 4
				ò	O DATE	%	ACTIVITY/	*	ACTIVITY/	%	ACTIVITY /	*	ACTIVITY /
. :					1/YY) :	PROG	MILESTONE	PROG	PROG MILESTONE	PROG	MILESTONE.	PROG	MILESTONE
KPA6: Good	Responsible,	Integrated	Office furniture	⊽	31/03/2015	%0	Not	10%	Advertise	100%	Purchased and	200%	Purchased and
Governance	accountable,	Development	for new personnel	ı			applicable				delivered		delivered
and Public	effective and	Planning	IDP	4			this quarter						
Participation	efficient			œ									
	corporate												
	governance	. <u>-</u> .											ا
KPA6: Good	Responsible,	Public	Digital camera	70	31/12/2014	28	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation	(communication)	1			applicable				delivered		delivered
and Public	effective and			4			this qu arter			<u>.</u> .			
Participation	efficient			Ŋ									
	corporate												
	governance						<u>:</u>						
KPA6: Good	Responsible,	Public	Tent (100 people)	ъ	31/12/2014	98	Not	10%	Advertise	1,00%	Purchased and .	100%	Purchased and
Governance	accountable,	Participation		ī			applicable				delivered		delivered
and Public	effective and			Ļn			this quarter						
Participation	efficient			0									
	corporate												
	governance												
KPA6: Good	Responsible,	Public	Chairs (1500)	P	31/12/2014	9%	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation		ī			applicable				delivered		delivered
and Public	effective and			un			this quarter						
Participation	efficient			<u> </u>									
	corporate												
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3	ORIFCTIVE	/ FOCUS AREA	T NOSECT MOINTE	O DATE	_	% ACTIVITY /	ν	ACTIVITY /	8 05 CH	ACTIVITY /	8 4	ACTIVITY /
				(DD/MIM/YY)		-::	PROG		PROG	MILESTONE	PROG	MILESTONE
KPA6: Good	Responsible,	Public	Mayor's furniture	P 31/12/2014	0%	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation		I		applicable				delivered		delivered
and Public	effective and			ري ا		this quarter						
Participation	efficient			2								
	corporate											
	governance								j		 	
KPA6: Good	Responsible,	Public	Tables x 10	P 31/12/2014	8	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation	_	I		applicable				delivered		delivered
and Public	effective and			И		this quartes						
Participation	efficient			ω								
	corporate				_							
	governance											
KPA6: Good	Responsible,	Public	PA system	P 31/12/2014	0%	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation		I		applicable				delivered		delivered
and Public	effective and			₹5		this quarter						
Participation	efficient			4								
	corporate											
	governance)		i i i j				
KPA6: Good	Responsible,	Public	Portable podium	P 31/12/2014	0%	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation		!		applicable				delivered		delivered
and Public	effective and			Ņ		this quarter						
Participation	efficient			CH.								
	corporate			-								
	governance					:					_	
KPA6; Good	Responsible,	Public	Councillors	P 31/12/2014	88	Not	10%	Advertise	100%	Purchased and	100%	Purchased and
Governance	accountable,	Participation	Furnituse	<u> </u>		applicable				delivered		delivered
and Public	effective and	. 		v		this quarter						_
Participation	efficient			Φ								
	corporate	. <u>.</u>										
	governance				•••							
					· · · -							



COMPETENCIES

evaluated against the following: According to the leading and core competencies as prescribed by Regulation 21 of 2014 the employee should conform to and will be assessed and

Competencies	Components	Competency Definition	Weighting % (total 100%)
Leading competencies			
Strategic Direction and	Impact and Influence	Provide and direct a vision for the institution, and inspire and	10%
Leadership	Institutional Performance Management	deploy others to delivery on the strategic institutional mandate	
	 Strategic Planning and Management 		
	Organisational Awareness		
People Management	 Human Capital Planning and Development 	Effectively manage, inspire and encourage people, respect	10%
	 Diversity Management 	diversity, optimise talent and build and nurture relationships in	-
	 Employee Relations Management 	order to achieve institutional objectives	
	 Negotiation and dispute Management 		
Programme and Project	 Programme and Project Planning and 	Able to understand programme and project management	10%
Management	Implementation	methodology; plan, manage, monitor and evaluate specific	
	Service Delivery Management	activities in order to delivery on set objectives	
	Programme and Project Monitoring and		
	Evaluation		
Financial Management	Budget Planning and Execution	Able to compile, plan and manage budgets, control cash flow,	%01
	 Financial Strategy and Delivery 	institute financial risk management and administer	
	 Financial Reporting and Monitoring 	procurement processes in accordance with recognised financial	
		practices. Further to ensure that all financial transactions are	
		managed in an ethical manner	
Change Leadership	 Change Vision and Strategy 	Able to direct and initiate institutional transformation on all	10%
	 Process Design and improvement 	levels in order to successfully drive and implement new	
	 Change Impact Monitoring and Evaluation 	initiatives and deliver professional and quality services to the	
		community	



Competencies	Components	Competency Definition	Weighting %
			(total 100%)
Governance Leadership	Policy Formulation	Able to promote, direct and apply professionalism in managing	10%
•	Risk and Compliance management	risk and compliance requirements and apply a thorough	
	Cooperative Governance	understanding of governance practices and obligations.	
		Further, able to direct the conceptualisation of relevant policies	
		and enhance cooperative governance relationships	
Core Competencies			
Moral competence		Able to identify moral triggers, apply reasoning that promotes	5%
		honesty and integrity and consistently display behaviour that	
		reflects moral competence	
Planning and Organising		Able to plan, prioritise and organise information and resources	10%
		effectively to ensure the quality of service delivery and build	
		efficient contingency plans to manage risk	
Analysis and Innovation		Able to critically analyse information, challenges and trends to	5%
		establish and implement fact-based solutions that are	
		innovative to improve institutional processes in order to	
		achieve key strategic objectives	
Knowledge and		Able to promote the generation and sharing of knowledge and	5%
Information Management		information through various processes and media, in order to	
		enhance the collective knowledge base of local government	
Communication		Able to share information, knowledge and ideas in a clear,	10%
		focused and concise manner appropriate for the audience in	
		order to effectively convey, persuade and influence	
		stakeholders	
Results and Quality Focus		Able to maintain high quality standards, focus on achieving	5%
		results and objectives while consistently striving to exceed	
		expectations and encourage other to meet quality standards.	
		Further, to actively monitor and measure results and quality	
		against identified objectives	

More details related to each competency is attached as Annexure $A\mathbf{1}$ to this plan.



SUMMARY SCORECARD

80% contribution to KPAs. It is also necessary to allocate weightings amongst KPIs and projects where relevant. A summary of the total weightings are indicated below: It is also required that the KPAs relevant to the employees functions also be weighted in terms of importance out of a total of 100%, contributing to the In terms of Regulation 805 of 2006, the employee will be scored on a ratio of 80% for key performance areas (KPAs) and 20% for competency requirements.

20%				Competency Requirements
			100%	Total
	10%	Projects		
_	90%	K₽l'\$	100%	Good Governance and Public Participation
	N/A	N/A	N/A	Transformation and Organisational Development
	N/A	N/A	N/A	Local Economic Development
	A/N	N/A	N/A	Financial Viability
	N/A	N/A	N/A	Service Delivery and infrastructure
	N/A	N/A	N/A	Spatial Rationale
%08				Key Performance Areas
ASSESS WEIGHTING	OJECT TING	KPI / PROJECT WEIGHTING	KPA WEIGHTINGS	POSITION OUTCOMES/OUTPUTS



RATING SCALES

The assessment of the performance of the Employee will be based on the following rating scale for KPAs and Competencies:

Level	Terminology	Description
5	Outstanding	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee
	performance	has achieved above fully effective results against all performance criteria and indicators as specified in the PA and
		Performance plan and maintained this in all areas of responsibility throughout the year.
4	Performance	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has
	significantly above	achieved above fully effective results against more than half of the performance criteria and indicators and fully
	expectations	achieved all others throughout the year.
w	Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has
		fully achieved effective results against all significant performance criteria and indicators as specified in the PA and
<u>r</u>		Performance Plan.
2	Performance not	Performance is below the standard required for the job in key areas. Performance meets some of the standards
	fully effective	expected for the job. The review/assessment indicates that the employee has achieved below fully effective results
		against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.
-	Unacceptable	Performance does not meet the standard expected for the job. The review/assessment indicates that the employee has
	performance	achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA
		and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to
		the level expected in the job despite management efforts to encourage improvement.



PERFORMANCE ASSESSMENT PROCESS

The following steps will be followed to ensure a fully participative and compliant performance assessment process is adhered

- . Performance Assessment:
- 1.1. Formal assessment between employee and employer will take place twice a year to measure the performance of the employee against the agreed performance targets for the half yearly and yearly assessments respectively.
- Actual performance against the targets will be captured in preparation for the assessments
- 1.3. Scores of 1-5 will be calculated based upon the progress against targets.
- KPI's and targets are audited before assessment date and their findings must accompany the Performance Plans
- 1.5. The employer must keep a record of the mid-year assessment and annual assessment meetings.
- The employee being assessed will compile a portfolio of evidence confirming the level of performance achieved for a given assessment period and made available to the Panel on request. One independent person may be assigned to act as an Observer.
- The process for determining Employee ratings are as follows:
- 3.1. The panel to rate the achievement for the KPI's on a 5 point scale. Decimal places can be used
- The employee to motivate for higher ratings where applicable.
- The panel to rate the employee's competency requirements on the 5 point scale. Decimal places can be used
- The panel scores are averaged to derive at a total score per KPI / Activity /Competencies. Overall scores are calculated by taking weightings into account where applicable.
- The final KPA's rating will account for 80% of the final assessment total. The competencies are to account for 20% of the final assessment total.
- The five point rating scale referred to in regulation 805 correspond as follows:

Rating: 1 2 3 4 5 % Score: 0-66 67-99 100-132 133-166 167

- The assessment rating calculator is used to calculate the overall % score for performance.
- Annual performance evaluation to determine the final ratings and scores as well as recommend performance bonuses will be conducted by the appropriate panel as constituted by Regulation 805 of 2006.
- package as indicated in table below: The performance bonus percentages described in the performance agreement will be calculated on a sliding scale of the all inclusive remuneration

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- ٥œ established on what the essential development needs for the relevant person will be. The Personal Development Plan (PDP) can be reviewed after the performance evaluation had been finalised in case where more clarity has been
- φ The results of the annual performance evaluation will be submitted to the performance audit committee for final approval of the assessment/s fevaluations.
- 10 Performance bonus, based upon the annual evaluation, will be subject to approval by Council.
- 11. The performance evaluation results of the Municipal Manager will also be submitted to the MEC responsible for Local Government in the Province.



APPROVAL

self-directed approach to execute on the objectives, to build sound relationships, to develop human capital and to strengthen the organisation through both have responsibilities and accountabilities in getting value from this plan. Neither party can succeed without the support of the other. excellent performance. This plan has derived from intense workshopping to ensure integration, motivation and self-direction. The employer and employee The process followed ensures individual alignment to the strategic intent of the institution and gives clear direction on what needs to be achieved through a

Signed and accepted on behalf of Council: DATE: OU 08 14	On behalf of my organisation, I undertake to ensure that a work environment conducive for excellent employee performance is established and maintained. As such, I undertake to lead to the best of my ability, communicate comprehensively, and empower managers and employees. Employees will have access to ongoing learning, will be coached, and will clearly understand what is expected of them. I herewith approve this Performance Plan.
Signed and accepted by the Employee. DATE: DATE:	I herewith confirm that I understand the strategic importance of my position within the broader organisation. I furthermore confirm that I understand the purpose of my position, as well as the criteria on which my performance will be evaluated twice annually. As such, I therefore commit to do my utmost to live up to these expectations and to serve the organisation, my superiors, my colleagues and the community with loyalty, integrity and enthusiasm at all times. I hereby confirm and accept the conditions to this plan.



ANNEXURE A1 - COMPETENCY DETAILS

The required achievement levels in terms of Regulation 21 of 2014 are as follows:

Competencies	Basic	Competent:	Tell (1) Advanced (2) (1) (3) (4) (4) (5)	Superior
Leading competencies	ies			
Strategic	 Understand institutional 	 Give direction to a team in realising 	 Evaluate all activities to 	 Structure and position the
Direction and	and departmental	the institution's strategic mandate	determine value and alignment to	institution to local government
Leadership	strategic objectives, but	and set objectives • Has a positive	strategic intent • Display in-depth	priorities • Actively use in-depth
	lacks the ability to inspire	impact and influence on the morale,	knowledge and understanding of	knowledge and understanding to
	other to achieve set	engagement and participation of	strategic planning • Align strategy	develop and implement a
	mandate • Describe how	team members • Develop action	and goals across all functional	comprehensive institutional
	specific tasks link to	plans to execute and guide strategy	areas • Actively define	framework • Hold self accountable
	institutional strategies but	implementation • Assist in defining	performance measures to monitor	for strategy execution and results
	has limited influence in	performance measures to monitor	the progress and effectiveness of	 Provide impact and influence
	directing strategy • Has a	the progress and effectiveness of the	the institution • Consistently	through building and maintaining
· <u>·</u>	basic understanding of	institution • Displays an awareness of	challenge strategic plans to ensure	strategic relationships • Create an
	institutional performance	institutional structures and political	relevance • Understand	environment that facilitates loyalty
	management but lacks the	factors • Effectively communicate	institutional structures and political	and innovation • Display a superior
	ability to integrate	barriers to execution to relevant	factors, and the consequences of	level of self-discipline and integrity
	systems into a collective	parties • Provide guidance to all	actions • Empower others to follow	in actions • Integrate various
	whole •Demonstrate a	stakeholders in the achievement of	strategic direction and deal with	systems into a collective whole to
	basic understanding of key	the strategic mandate • Understand	complex situations •Guide the	optimise institutional performance
	decision-makers	the aim and objectives of the	institution through complex	management •Uses understanding
		institution and relate it to own work	situations and ambiguous concern	of competing interests to
			 Use understanding of power 	manoeuvre successfully to a
			relationships and dynamic tensions	win/win outcome
			among key players to frame	
			communications and develop	
			strategies, positions and alliances	



People Participate in team goal-setting and problem-solving• interact and collaborate with people of diverse backgrounds• Aware of guidelines for employee development initiatives development initiatives adverse optimally• Apply relevant employee development initiatives adverse optimally• Apply relevant employee environment corporation, ethic professionalism• Capacity requirements to fulfil the of performance environments of performance environm		and ing
setting and problem- solving* interact and collaborate with people of diverse backgrounds* Aware of guidelines for employee development, but requires support in implementing development initiatives development initiatives facilitate team goal-setting and problem-solving* Effectively identify capacity requirements to fulfil the		and isse
solving• interact and collaborate with people of diverse backgrounds• Aware of guidelines for employee development, but requires support in implementing development initiatives development initiatives facilitate team goal-setting and capacity requirements to fulfil the collaborate with people of benefits of a diverse approach• Effectively delegate tasks and empower others to increase contribution and execute functions optimally• Apply relevant employee legislation fairly and consistently• Facilitate team goal-setting and problem-solving• Effectively identify capacity requirements to fulfil the		and ing
of nature of others and be aware of the benefits of a diverse approach. Effectively delegate tasks and empower others to increase contribution and execute functions optimally. Apply relevant employee legislation fairly and consistently. Facilitate team goal-setting and problem-solving. Effectively identify capacity requirements to fulfil the		a graphic and
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legislation fairly and consistently* Facilitate team goal-setting and problem-solving* Effectively identify capacity requirements to fulfil the		
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strategic mandate giving positive an	giving positive and constructive	tractive trends and bredict cabacity
feedback to the	feedback to the team • Achieve	Achieve requirements to facilitate unified
agreement or co	agreement or consensus in	s in transition and performance
adversarial envir	adversarial environments + Lead	ts• Lead management
and unite diverse	and unite diverse teams across	across
divisions to achie	divisions to achieve institutional	itutional
phjectives	objectives	



		.								
							Management	Project	Programme and	Competencies
project implementation as guide	work= Use results and approaches of successful	communicate factors and risk associated with own	institution's strategic objectives• Document and	the rational of projects in relation to the	and stakeholder involvement• Understand	and project management methodology, implications	authorities• Understand procedures of programme	approval from higher	 Initiate projects after 	Basic
resource allocation	resources and make needed adjustments to timelines, steps and	policies in a consistent manner • monitor progress and use of	the deliverables • Comply with statutory requirements and apply	appropriate project resources to facilitate the effective completion of	between project deadline and the quality of deliverables Identify	of the project team and create clarity around expectations • Find a balance	project status and key milestones Define the roles and responsibilities	involvement and communicate the	 Establish broad stakeholder 	Competent
team to deliver exceptional results* Monitor policy implementation and apply procedures to manage risks	management methodology• Influence and motivate project	project buy-in• Identify and apply contemporary project	Involve top-level authorities and relevant stakeholders in seeking	without compromising the quality and objectives of the project.	requirements • Modify project scope and budget when required	strategies through impact assessment and resource	according to institutional goals. Apply effective risk management	and balance priorities and conflicts	[†] • Manage multiple programmes	Advanced
resource utilisation, and that adjustments are made as needed	that programmes are monitored to track progress and optimal	direct translation of policy into workable action plans• Ensures	positions of authority to implement outcomes of projects • Lead and	achievement of the long-term objectives • Influence people in	institutional objectives • Consider and initiate projects that focus on	and micro analysis and scope projects accordingly to realise	desired project outcomes • Direct a comprehensive strategic macro	the long-term implications of	 Understand and conceptualise 	Superior



Competencies	Basic	Competent	Advanced	Superior
Financial	 Understand basic 	Exhibit knowledge of general	 Take active ownership of 	 Develop planning tools to assist
Management	financial concepts and	financial concepts, planning,	planning, budgeting, and forecast	in evaluating and monitoring future
	methods as they relate to	budgeting, and forecasting and how	processes and provides credible	expenditure trends - Set budget
	institutional processes	they interrelate. Assess, identify and	answers to queries within own	frameworks for the institution • Set
	and activities • display	manage financial risks• Assume a	responsibility. Prepare budgets	strategic direction for the
	awareness into the	cost-saving approval to financial	that are aligned to the strategic	institution on expenditure and
	various sources of	management• Prepare financial	objectives of the	other financial processes• Build
	financial data, reporting	reports based on specified formats•	institution.Address complex	and nurture partnerships to
	mechanisms, financial	Consider and understand the financial	budgeting and financial	improve financial management and
	governance, processes	implications of decisions and	- management concerns • Put	achieve financial savings. Actively
	and systems* Understand	suggestions. Ensure that delegation	systems and processes in place to	identify and implement new
	the importance of	and instructions are required by	enhance the quality and integrity	methods to improve asset control·
	financial accountability•	National Treasury guidelines are	of financial management	Display professionalism in dealing
	Understand the	reviewed and updated• Identify and	practices • Advise on policies and	with financial data and processes
	importance of asset	implement proper monitoring and	procedures regarding asset	
	control	evaluation practices to ensure	control* Promote National	
		appropriate spending against budget	Treasury's regulatory framework for Financial Management	
	•			





Competencies	Basic	Competent	Advanced	Superior
Governance	 Display a basic 	 Display a thorough understanding 	Able to link risk initiative into key	 Demonstrate a high level of
Leadership	awareness of risk,	of governance and risk and	institutional objectives and	commitment in complying with
	compliance and	compliance factors and implement	drivers• Identify, analyse and	governance requirements•
	governance factors but	plans to address these. Demonstrate	measure risk, create valid risk	implement governance and
	require guidance and	understanding of the techniques and	forecasts, and map risk profiles*	compliance strategy to ensure
	development in	processes for optimising risk taking	Apply risk control methodology	achievement of institutional
	implementing such	decisions within the	and approaches to prevent and	objectives within the legislative
	requirements • Understand	institution. Actively drive policy	reduce risk that impede on the	framework+Able to advise Local
	the structure of	formulation within the institution to	achievement of institutional	Government on risk management
	cooperative government	ensure the achievement of objectives	objectives• Demonstrate a	strategies, best practice
	but requires guidance on		thorough understanding of risk	interventions and compliance
	fastering workable		retention plans• Identify and	management. Able to forge
	relationships between		implement comprehensive risk	positive relationships on
	stakeholders-Provide		management systems and	cooperative governance level to
	input into policy		processes • Implement and monitor	enhance the effectiveness of local
	tormulation		the formulation of policies, identify	government • Able to shape, direct
			challenges with implementation	policies on a macro level
			and provide recommendations for	
			improvement	



Core Competencies				
Moral	 Realise the impact of 	 Conduct self in alignment with the 	 identify, develop, and apply 	 Create an environment
competence i	acting with integrity, but	values of Local Government and the	measures of self-correction• Able	conducive of moral practices.
	requires guidance and	institution• Able to openly admit own	to gain trust and respect through	Actively develop and implement
	development in	mistakes and weaknesses and seek	aligning actions with	measures to combat fraud and
_	implementing principles•	assistance from others when unable	commitments • Make proposals and	corruption. Set integrity standards
	follow the basic rules and	to deliver• Actively report fraudulent	recommendations that are	and shared accountability
- <u>-</u>	regulations of the	activity and corruption within local	transparent and gain the approval	measures across the institution to
	institution• Able to	government. Understand and honour	of relevant stakeholders • Present	support the objectives of local
_	identify basic moral	the confidential nature of matters	values, beliefs and ideas that are	government• Take responsibility
(0.	situations, but requires	without seeking personal gain• Able	congruent with the institution's	for own actions and decisions, even
(Vin	guidance and	to deal with situations of conflict of	rules and regulations - Takes an	if the consequences are
	development in	interest promptly and in the best	active stance against corruption	unfavourable
_	understanding and	interest of local government	and dishonesty when noted•	
	reasoning with moral		Actively promote the value of the	
	intent		institution to internal and external	
			stakeholders• Able to work in unity	
			with a team and not seek personal	
			gain• Apply universal moral	
			principles consistently to achieve	
			moral decisions	
				



competencies	Basic	Louiperent	Seventee	- Superior
Planning and	 Able to follow basic 	 Actively and appropriately organise 	 Able to define institutional 	 Focus on broad strategies and
Organising	plans and organise tasks	information and resources required	objectives, develop comprehensive	initiatives when developing plans
	around set objectives •	for a task*Recognise the urgency and	plans, integrate and coordinate	and actions. Able to project and
	Understand the process of	importance of tasks • Balance short	activities, and assign appropriate	forecast short, medium and long
	planning and organising	and long-term plans and goals and	resources for successful	term requirements of the
	but requires guidance and	incorporate into the team's	implementation• Identify in	institution and local government.
	development in providing	performance objectives• Schedule	advance required stages and	Translate policy into relevant
	; detailed and	tasks to ensure they are performed	actions to complete tasks and	projects to facilitate the
	comprehensive plans•	within budget and with efficient use	projects • Schedule realistic	achievement of the institutional
	Able to follow existing	of time and resources+ Measures	timelines, objectives and	abjectives
	plans and ensure that	progress and monitor performance	milestones for tasks and projects•	
	objectives are met• Focus	results	Produce clear, detailed and	
	on short-term objectives		comprehensive plans to achieve	
	in developing plans and		institutional objectives • Identify	
	actions • Arrange		possible risk factors and design and	
	information and resources		implement appropriate	
	required for a task, but		contingency plans • Adapt plans in	
	require further structure		light of changing circumstances•	
	and organisation		Prioritise tasks and projects	
			according to their relevant urgency	
			and importance	



Competencies	Basic	Competent	Advanced	Superior
Analysis and	 Understand the basic 	 Demonstrate logical problem 	 Coaches team members on 	 Demonstrate complex analytical
Innovation	operation of analysis, but	solving techniques and approaches	analytical and innovative	and problem solving approaches
	lack detail and	and provide rationale for	approaches and techniques•	and techniques • Create an
	thoroughness. Able to	recommendations. Demonstrate	Engage with appropriate	environment conducive to
	balance independent	objectivity, insight, and thoroughness	individuals in analysing and	analytical and fact-based problem-
	analysis with requesting	when analysing problems. Able to	resolving complex problems•	solving. Analyse, recommend
	i assistance from others•	break down complex problems into	Identify solutions on various areas	solutions and monitor trends in key
	Recommend new ways to	manageable parts and identify	in the institution . Formulate and	challenges to prevent and manage
	perform tasks within own	solutions - Consult internal and	implement new ideas throughout	occurrence. Create an
	function Propose simple	external stakeholders on	the institution. Able to gain	environment that fosters
	remedial interventions	opportunities to improve processes	approval and buy-in for proposed	innovative thinking and follows a
	that marginally challenges	and service delivery • Clearly	interventions from relevant	learning organisation approach.
	the status quo. Listen to	communicate the benefits of new	stakeholders• Identify trends and	Be a thought leader on innovative
	the ideas and perspectives	opportunities and innovative	best practices in process and	customer service delivery, and
	of others and explore	solutions to stakeholders•	service delivery and propose	process optimisation. Play an
	opportunities to enhance	Continuously identify opportunities to	institutional application •	active role in sharing best practice
	such innovative thinking	enhance internal processes • Identify	Continuously engage in research to	solutions and engage in national
		and analyse opportunities conducive	identify client needs	and international local government
		to innovative approaches and		seminars and conferences





Competencies	Basic	Competent	Advanced
Communication	 Demonstrate an 	 Express ideas to individuals and 	 Effectively communicate high-
	understanding for	groups in formal and informal settings	risk and sensitive matters to
	communication levers and	in a manner that is interesting and	relevant stakeholders• Develop a
	tools appropriate for the	motivating. Able to understand,	well-defined communication
	audience, but requires	tolerate and appreciate diverse	strategy • Balance political
	guidance in utilising such	perspectives, attitudes and beliefs.	perspectives with institutional
	tools+ Express ideas in a	Adapt communication content and	needs when communicating
	clear and focused manner,	style to suit the audience and	viewpoints on complex issues•
	but does not always take	facilitate optimal information	Able to effectively direct
	the needs of the audience	transfer • Deliver content in a	negotiations around complex
	into consideration•	manner that gains support,	matters and arrive at a win-win
	Disseminate and convey	commitment and agreement from	situation that promotes Batho Pele
	information and	relevant stakeholders• Compile	principles• Market and promote
	knowledge adequately	clear, focused, concise and well-	the institution to external
		structured written documents	stakeholders and seek to enhance
			a positive image of the institution•
			Able to communicate with the
			media with high levels of moral
			competence and discipline
_			



					_		_						•			Quality Focus	Results and	Competencies
under pressure	circumstances, but fails to	of work• Produce quality	incorporating the quality	development in	output but requires	Focus on the quantity of	of a good standard•	Produce outcomes that is	required in the role•	minimum level of results	results • Produce the	achieving the correct	a basic commitment to	important matters • Show	guidance in attending to	work but requires	 Understand quality of 	Basic
				needed	updates, and make adjustments as	and use of resources; provide status	Monitors progress, quality of work,	results in order to achieve objectives•	to balance the quantity and quality of	Produce output of high quality • Able	tasks around achieving set standards.	standards and design processes and	the correct results. Set quality	commitment and pride in achieving	priority activities • Display firm	does not become distracted by lower-	 Focus on high-priority actions and 	Competent
the institution	monitoring and measuring success,	assigning word, defining	systems for managing and	pressure+ Establishing institutional	quality outputs when placed under	expectations* Maintain a focus on	display commitment to achieving	and objectives to self and team and	completionV Set challenging goals	Follow task and projects through to	results and quality standards•	committed approach to achieving	Demonstrate a determined and	result and avoids being distracted.	quality output. Focus on the end	standards and outcomes to ensure	 Consistently verify own 	Advanced
. <u>.</u>	that yield a high impact	adjust action plans to realise goals	goals • Overcome setbacks and	appropriate risks to accomplish	and short-term expectations* Take	team goals, communicating long-	to set ambitious and challenging	when required. Work with team	implement remedial interventions	monitor own performance and	the results and quality standards,	performance • Commit to exceed	standards for personal	client-focused goals and sets high	results. Develop challenging,	exceed quality standards and	 Coach and guide others to 	Superior